

# Aluminium From Mine to Market – An Integrated Approach

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# Vedanta's Compelling Competitive Advantage delivering strong performance

Vertically integrated, strategically located assets creating unrivalled, unequalled competitive advantage

**Vedanta's Competitive Advantage**

- Located in mineral rich province
- Vertically integrated operations in compact footprint
- Well connected by rail network
- Close proximity to 5 key ports including dedicated berth at Vizag
- 100% Value Added Products (VAP) capability building / strategy



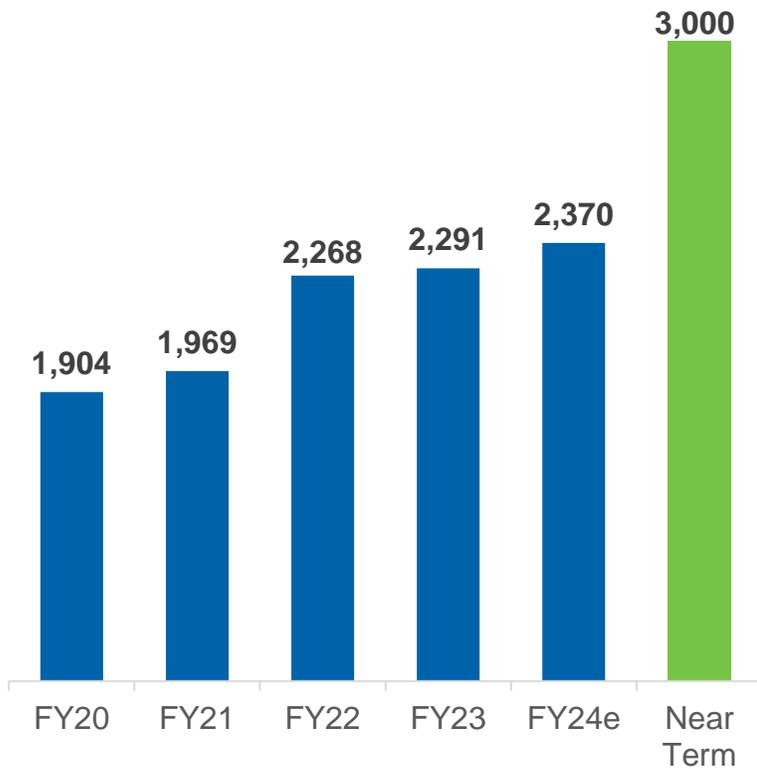
**Vedanta's Current Performance**

- 3QFY24 Production **599KT** (ARR: **2.36 MTPA**)
- EBITDA margin of **\$578/T** in 3QFY24
- Serving Customers in **60** countries worldwide spread across **5** continents
- 50% Market share** in India Primary and overall, **42%** Production sold **domestically**
- VAP capacity of **60%** with sales of **46%** in 9MFY24
- Contracted **1.3GW** of Renewable Energy
- Produced India's first low-carbon, **Green** aluminum range – Restora
- Awarded Great Place to Work **2023**

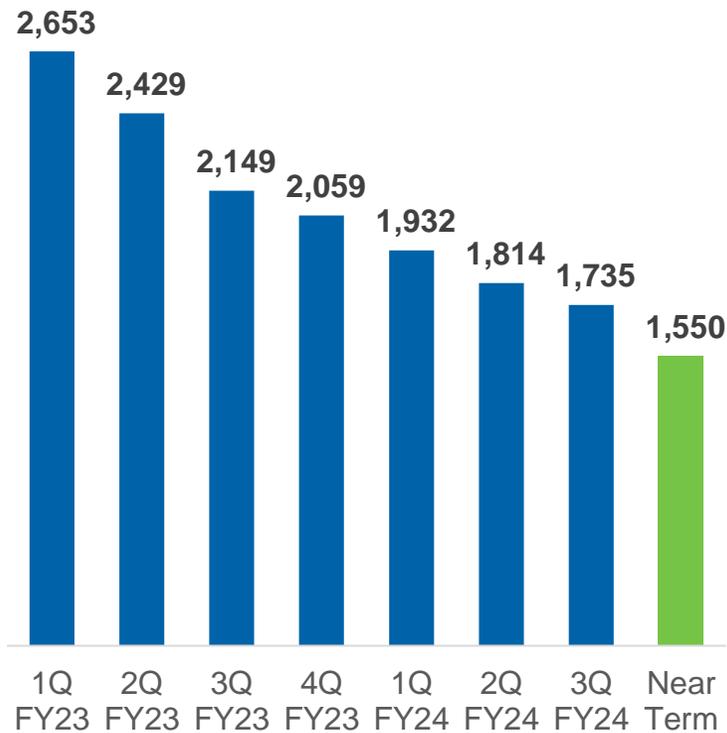
# Demonstrated track record of Operational Excellence in Volume and Cost, Powerful cash generation engine

Planned **~2x growth in EBITDA** to deliver exceptional value creation

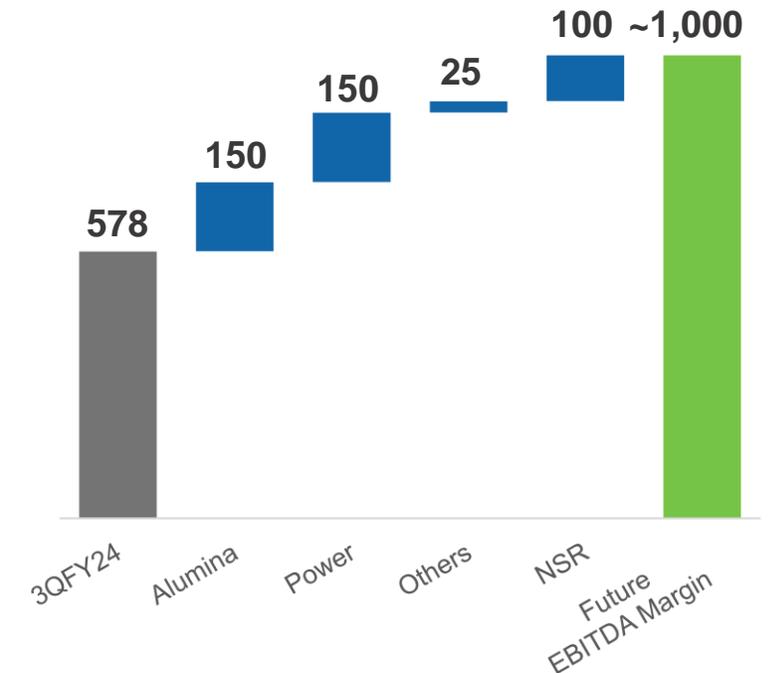
Production Volume (in KTPA)



Cost of Production (in \$/T)

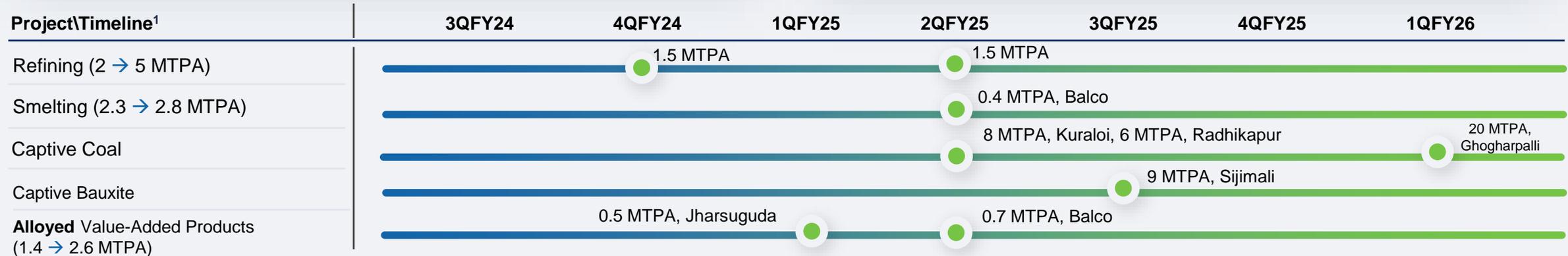
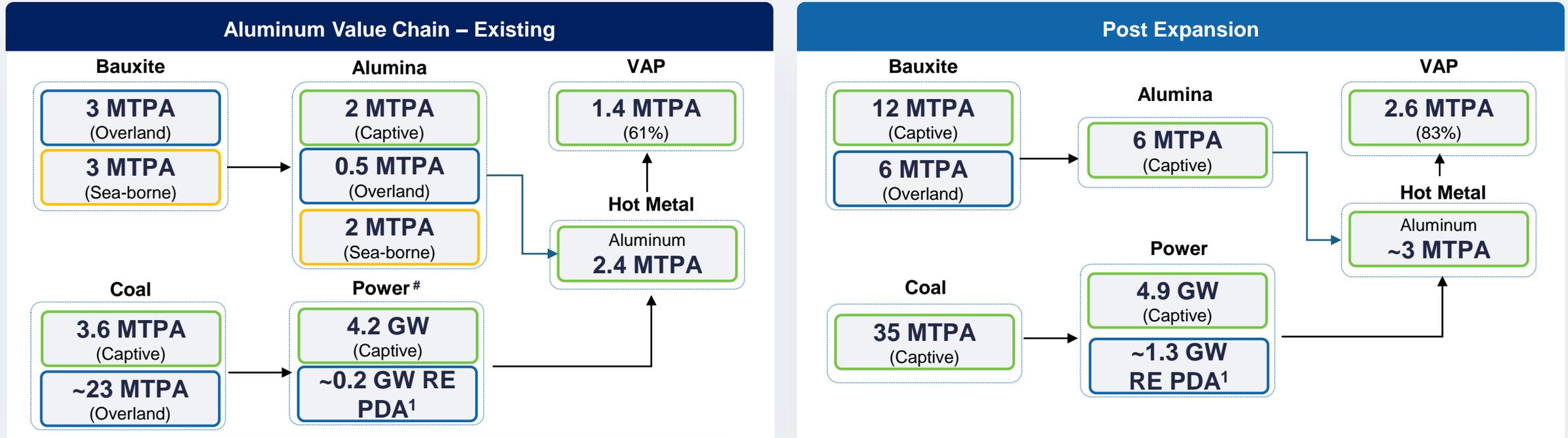


\$/T EBITDA



# Driving profitable growth through balanced vertical integration

Projects underway to achieve ~3 MTPA of *Integrated Supply*



1. Contracted Renewable Energy Power Dispatch Capacity  
 # - Excludes Power IPP 600MW in BALCO  
 \*Excludes VGCB Port Business of 10 MMTPA capacity  
 Timelines represent 1<sup>st</sup> production

# Key takeaways



**Vertically-integrated** supply chain enabling industry-leading costs. From mid Q1 to lowest overall



**Exclusive focus on value-added products** to meet sophisticated customer needs in rapidly growing Indian Market



**~3MTPA** production at **\$1,000/T EBITDA margin** delivering exceptional value creation