

VEDL/Sec./SE/23-24/216

January 25, 2024

BSE Limited Phiroze Jeejeebhoy Towers Dalal Street, Fort Mumbai – 400 001 National Stock Exchange of India Limited "Exchange Plaza" Bandra-Kurla Complex, Bandra (East), Mumbai – 400 051

Scrip Code: 500295 Scrip Code: VEDL

Sub: <u>Outcome of Board Meeting held on January 25, 2024 – Press Release and Investor Presentation</u>

Dear Sir/Madam,

In continuation to our Letter No. VEDL/Sec./SE/23-24/215 dated January 25, 2024, declaring the Unaudited Consolidated and Standalone Financial Results of the Company for the Third Quarter and Nine months ended December 31, 2023 ("Financial Results"), please find enclosed herewith the following:

- 1. Press Release in respect to the Financial Results; and
- 2. Investor Presentation on the Financial Results.

The Press Release and Investor Presentation shall also be made available on the website of the Company at www.vedantalimited.com.

We request you to please take the above on record.

Thanking you.

Yours faithfully, For Vedanta Limited

Prerna Halwasiya
Company Secretary & Compliance Officer

Enclosed: As above

VEDANTA LIMITED

REGISTERED OFFICE: Vedanta Limited, 1st Floor, 'C' wing, Unit 103, Corporate Avenue, Atul Projects, Chakala, Andheri (East), Mumbai – 400093, Maharashtra, India | T +91 22 6643 4500 | F +91 22 6643 4530 Email: comp.sect@vedanta.co.in | Website: www.vedantalimited.com



Regd. Office: Vedanta Limited 1st Floor, 'C' Wing, Unit 103, Corporate Avenue, Atul Projects, Chakala, Andheri (East), Mumbai 400093, Maharashtra.

CIN: L13209MH1965PLC291394

Vedanta Limited

Mumbai, **January 25**, **2024**: Unaudited Consolidated Results for the Third Quarter and Nine Months ended 31st December 2023.

PAT up 112% QoQ¹ (before exceptional items)

₹2,868 crore

Highest ever 3Q Revenue ₹34,968 crore QoQ¹
₹8,677 crore

Financial Highlights

Performance Surge: Accelerated metrics, Strong growth

- Highest ever 3Q consolidated Revenue of ₹34,968 crore, up 4%QoQ¹ and 4%YoY.
- Consolidated quarterly EBITDA of ₹8,677 crore, up 21%QoQ¹ and 22%YoY.
- EBITDA margin² of 29% up 438 bps QoQ¹ and 507 bps YoY.
- PAT before exceptional items of ₹2,868 crore, up 112%QoQ¹ and 8%YoY.
- Generated strong free cash flow (pre capex) of ₹4,306 crore in 3QFY24.
- Strong double-digit return on capital employed ~23% up 140bps QoQ.
- Successful Liability Management exercise at Holdco resulted in structural improvement in capital structure.
- Dividend of ₹4,089 crore paid in 3Q.

Operational Highlights

Powerful Momentum: Amplified production, Streamlined costs across businesses.

Aluminium

- Highest ever Quarterly Aluminium Production at 599kt up 6%YoY and 1%QoQ.
- Highest ever 9M Aluminium Production at 1,772kt up 3%YoY.
- Quarterly Aluminium CoP down19%YoY and 4%QoQ. ~ \$900/t reduction in last 6 quarters.
- Quarterly Lanjigarh Alumina CoP at \$323/t, lower 8%YoY and 1%QoQ.

Zinc India

- Highest ever 9M mined metal at 780kt and silver production at 556 tonnes.
- o Quarterly Silver production increased by 22%YoY, to leverage elevated silver prices.

¹ QoQ comparatives exclude impact of one-time cairn arbitration gain in 2QFY24.

².EBITDA margin excludes custom smelting at Copper Business.



Regd. Office: Vedanta Limited 1st Floor, 'C' Wing, Unit 103, Corporate Avenue, Atul Projects, Chakala, Andheri (East), Mumbai 400093, Maharashtra.

CIN: L13209MH1965PLC291394

- Quarterly cost reduction of 15%YoY and 4%QoQ driven by strong volume and commercial efficiency.
- Lowest Zinc CoP in last 10 quarters, led by four consecutive quarters of cost reduction.

Zinc International

- o 9M mined metal production stood at 175kt with 126kt production at Gamsberg.
- Highest recovery achieved at Gamsberg in Oct'23 at 82.3%.
- Reinitiated 700ktpa Magnetite project to create value from waste by recovering iron ore from tailings.

Oil and Gas

- India's first Field Development Plan under OALP regime submitted for Jaya field,
 Gujarat. Production commenced with initial plan to deliver > 2kboepd.
- 9MFY24 average gross operated production stood at 131kboepd.

Iron ore

- Karnataka ore sales increased 43%YoY and 11%QoQ to 1.6mn tonnes.
- Highest ever 9M Pig Iron production, increased 24%YoY to 633kt.

Steel

- Highest ever 9M saleable production at 1,043kt, up 16%YoY in line with capacity expansion through debottlenecking.
- Quarterly saleable production increased 11%YoY to 341kt.
- Quarterly Cost of sales decreased 14%YoY driven by operational efficiency and higher production.

Facor

- Chrome Ore production increased 3%YoY and 278%QoQ to 66kt in line with improved operational efficiency.
- Ferro chrome production up 15%YoY to 22kt in line with new capacity addition.

Copper India:

 Cathode production at 43kt, up 27%YoY and 23%QoQ driven by improvement in operational efficiencies and raw material supply chain management.

ESG Highlights

ESG Excellence: Leading with Sustainable Impact

- Vedanta Limited ranked 3rd in S&P Global Corporate Sustainability Assessment (CSA) in Metal and Mining Industry Group among 238 companies. Our subsidiary Hindustan Zinc topped the index.
- HZL inaugurated 6 LNG vehicles as part of MoU singed for 180 LNG vehicles; Expected to drive GHG reduction by ~2000 tons of CO₂.



Regd. Office: Vedanta Limited 1st Floor, 'C' Wing, Unit 103, Corporate Avenue, Atul Projects, Chakala, Andheri (East), Mumbai 400093, Maharashtra.

www.vedantalimited.com CIN: L13209MH1965PLC291394

- VAL-J improved water recycling rate to 14%.
- HZL flagged off 10 EV trucks, each with a capacity of 55MT, at Rampura Agucha Mine.
- Achieved 100% ash utilization in Aluminium business.
- Achieved 2.1 mn tree plantation across Vedanta. Progressing well in our commitment to plant 7mn trees.

Mr Arun Misra, Executive Director, Vedanta, said "I am pleased to share that we have delivered the quarter of highest ever 3Q Revenue ₹34,968 crore, up 4%YoY. Our strategic focus on substantial cost compression, paralleled by an impressive production ramp-up across businesses has helped us to deliver remarkable performance. Aluminium and zinc continued to set new benchmarks with highest-ever nine months production and placed in the 1st quartile cost position of global Aluminium and in the first decile of Global Zinc mining cost curves, respectively. I am elated to share that Vedanta has been ranked 3rd in S&P Global Corporate Sustainability Assessment 2023, amongst 238 global peers whereas HZL has been ranked 1st. We are very focussed and confident to achieve significant milestones with the various debottlenecking projects going on across all our businesses. With our unwavering commitment to operational excellence and strong ESG practices, we are optimistic to remain well positioned to navigate challenges and seize opportunities."

Mr Ajay Goel, Chief Financial Officer, Vedanta, said "With our consistent focus on operational excellence, Vedanta delivered exemplary financial performance with EBITDA of ₹8,677 crore and PAT before exceptional items of ₹ 2,868 crore. These represents a superlative increase of 21%QoQ¹ and 112%QoQ¹ respectively. Our continuous strategic cost optimization resulted in a remarkable 438 bps margin expansion. We are committed to rewarding our shareholders with attractive returns and have announced dividend of ₹ 11/share amounting ₹ 4,089 crore during the quarter. Our five-year average dividend yield stands 10 times higher than Nifty 50 companies. With a balanced capital structure through successful liabilities management at Holdco, Vedanta has a stronger balance sheet and will remain committed towards deleveraging and value creation."

Consolidated Financial Performance

(In ₹ crore, except as stated)

Particulars	Q3	Q2	%	Q3	%
Particulars	FY2024	FY2024	Change	FY2023	Change
Net Sales/Income from operations	34,968	33,738 ¹	4%	33,691	4%
Other Operating Income	573	399	44%	411	39%
EBITDA	8,677	7,197 ¹	21%	7,100	22%
EBITDA Margin ²	29%	25% ¹	-	24%	-
Finance cost	2,417	2,523	(4%)	1,572	54%
Investment Income	724	566	28%	679	7%
Exploration cost write off	92	270	(66%)	130	(29%)
Exchange gain/(loss) (Non-operational)	1	(11)	- 1	134	(99%)
Depreciation & Amortization	2,788	2,642	6%	2,720	2%
Tax Charge/ (Credit) other than exceptional	1,237	962 ¹	29%	839	47%
PAT before exceptional items	2,868	1,355 ¹	112%	2,652	8%

QoQ comparatives excludes impact of one-time Cairn arbitration gain in 2QFY24.

² Excludes custom smelting at Copper business.



Regd. Office: Vedanta Limited 1st Floor, 'C' Wing, Unit 103, Corporate Avenue, Atul Projects, Chakala, Andheri (East), Mumbai 400093, Maharashtra.

CIN: L13209MH1965PLC291394

Revenue

- 3QFY24 Revenue at ₹34,968 crore, up 4% QoQ¹, driven by higher sales volume, favorable output commodity prices and favorable movement in exchange rate.
- 3QFY24 Revenue at ₹34,968 crore, up 4% YoY, driven by higher sales volume, premia and favorable movement in exchange rate which is partially offset by decrease in commodity prices.

EBITDA and EBITDA Margin

- o 3QFY24 EBITDA at ₹8,677 crore up 21% QoQ¹, driven by improved operational performance, favorable forex impact and higher output commodity prices.
- 3QFY24 EBITDA at ₹8,677 crore up 22% YoY, driven by softening of input commodity prices, improved cost of production, higher premia and favorable forex movement which is partially offset by decrease in output commodity prices.

Depreciation & Amortization

Increased by 6% QoQ and 2% YoY mainly on account of capitalization at HZL.

Finance Cost

 3QFY24 Finance cost was at ₹2,417 crore, down 4% QoQ on account of one-time expenses in 2QFY24 which is partially offset by increase in average cost of borrowings in 3QFY24.

Investment Income

- Investment income for 3QFY24 was at ₹724 crore, up 28% QoQ mainly due to onetime gain in 3QFY24 from sale of long-term investment.
- o Investment Income, up 7% YoY mainly due to one-time gain from sale of long-term investment which is partially set off by decrease in average investments.

Taxes

Normalized ETR for 3QFY24 is 30%.

PAT before exceptional items

3QFY24 PAT (before exceptional) is at ₹2,868 crore, up 112% QoQ¹.

Leverage and liquidity

- o Gross debt stood at ₹75,227 crore as on 31st Dec'23
- Net debt was ₹62,493 crore as on 31st Dec'23; Net debt to EBITDA ratio at 1.70x.
- Cash and cash equivalents position remains healthy at ₹12,734 crore. The Company follows a Board-approved investment policy and invests in high quality debt instruments with mutual funds, bonds, and fixed deposits with banks.

¹ QoQ comparatives exclude impact of one-time cairn arbitration gain in 2QFY24.



Regd. Office: Vedanta Limited 1st Floor, 'C' Wing, Unit 103, Corporate Avenue, Atul Projects, Chakala, Andheri (East), Mumbai 400093, Maharashtra.

www.vedantalimited.com CIN: L13209MH1965PLC291394

Key Recognitions -

Vedanta has consistently received various awards and accolades. Few recognitions received during 3QFY24 are:

- VAL Jharsuguda was awarded with Best energy efficient units in 'National Awards for Energy Efficiency' in 135+ MW and 50-135 MW categories respectively.
- BALCO was awarded with exemplary performance at Chapter Conventions on Quality Concepts (CCQC).
- BALCO was awarded with 'CSRBOX Award' for company with best CSR impact.
- VAL-Jharsuguda was awarded with Frost & Sullivan Awards for 'Future Ready Factory of the year' among mega large businesses.
- VAL-Jharsuguda was awarded 'Kalinga Safety Excellence' by Institute of Quality & Environment Management Services.
- VAL-Lanjigarh was awarded with 'Odisha State Energy Conservation Award 2023' by Bureu of Energy Efficiency.
- Cairn India was awarded with "Award for Best Practices in Waste Management' in Northern Region Green Practices Award for Industries by Confederation of Indian Industry (CII).
- Cairn India was awarded with Platinum award in FICCI 10th Safety Systems Excellence award 2023.
- HZL won '6 Gold Awards at QCFI' at Rudrapur Chapter for Allied Concepts & Kaizen category and Quality Circle by Quality Circle Forum of India.
- ESL Steel won 'Gender Equality and Women Empowerment Initiatives' at the 10th CSR India Awards.
- ESL Steel won the title of 'The Disruptor' at the SAP Ace Awards organized by SAP India.

Results Conference Call -

Please note that the results presentation is available in the Investor Relations section of the company website Vedanta Limited | Investor Relations | Results and Reports

Following the announcement, a conference call is scheduled at 4:45 PM (IST) on 25th January 2024, where the senior management will discuss the company's results and performance. The dial-in numbers for the call are as below:

Event	Telephone Number				
Earnings conference call on January 25, 2024, from 4:45 to 5:45 PM (IST)	Universal Dial-In	+91 22 6280 1114			
	Ulliversal Diai-ill	+91 22 7115 8015			
	India National Toll Free	1 800 120 1221			
		Canada	1180014243444		
		Hong Kong	800964448		
	International Toll Free*	Japan	531161110		
		Netherlands	8000229808		
		Singapore	8001012045		
		UK	8081011573		
		USA	18667462133		
Online Registration Link	Click Here - Registration Link				
Call Recording	Will be available on Company website on January 26, 2024				





Regd. Office: Vedanta Limited 1st Floor, 'C' Wing, Unit 103, Corporate Avenue, Atul Projects, Chakala, Andheri (East), Mumbai 400093, Maharashtra.

WWW.Vedantalimited.com CIN: L13209MH1965PLC291394

*In case of dial-ins from any other country, please use the online registration link for relevant dial in numbers

About Vedanta Limited

Vedanta Limited ("Vedanta"), a subsidiary of Vedanta Resources Limited, is one of the world's leading natural resources companies spanning across India, South Africa, Namibia, Liberia, UAE, Korea, Taiwan and Japan with significant operations in Oil & Gas, Zinc, Lead, Silver, Copper, Iron Ore, Steel, Nickel, Aluminium, Power & Glass Substrate and foraying into semiconductors and display glass. For two decades, Vedanta has been contributing significantly to nation building. Governance and sustainable development are at the core of Vedanta's strategy, with a strong focus on health, safety, and the environment. Vedanta has put in place a comprehensive framework to be the ESG leader in the natural resources sector, is committed to reducing carbon emissions to net zero by 2050 or sooner and aims to spend \$5 billion over the next 10 years to accelerate this transition. Giving back is in the DNA of Vedanta, which is focused on enhancing the lives of local communities. Anil Agarwal Foundation, the umbrella entity for Vedanta's social initiatives, has pledged Rs 5000 crore over the next five years on various social impact programs and its flagship project, Nand Ghar is setting up model Anganwadis across India. Vedanta Ltd. ranked 3rd in the S&P Global Corporate Sustainability Assessment 2023 and has been listed in the Dow Jones Sustainability World Index. The company has also been certified as a Great Place to Work 2023. Vedanta Limited is listed on the Bombay Stock Exchange and the National Stock Exchange.

For more information, please visit www.vedantalimited.com Vedanta Limited

Vedanta, 75, Nehru Road, Vile Parle (East), Mumbai - 400 099 www.vedantalimited.com

Registered Office:

Regd. Office: 1st Floor, 'C' wing, Unit 103, Corporate Avenue, Atul Projects, Chakala, Andheri (East), Mumbai – 400 093

CIN: L13209MH1965PLC291394

Disclaimer

This press release contains "forward-looking statements" – that is, statements related to future, not past, events. In this context, forward-looking statements often address our expected future business and financial performance, and often contain words such as "expects," "anticipates," "intends," "plans," "believes," "seeks," "should" or "will." Forward-looking statements by their nature address matters that are, to different degrees, uncertain. For us, uncertainties arise from the behaviour of financial and metals markets including the London Metal Exchange, fluctuations in interest and or exchange rates and metal prices; from future integration of acquired businesses; and from numerous other matters of national, regional, and global scale, including those of a political, economic, business, competitive or regulatory nature. These uncertainties may cause our actual future results to be materially different that those expressed in our forward-looking statements. We do not undertake to update our forward-looking statements.

For any Investor enquiries, please contact:

Ms Prerna Halwasiya – Company Secretary and Deputy Head, Investor Relations (<u>vedantaltd.ir@vedanta.co.in</u>)
Ms Swati Chauhan – Deputy Head, Investor Relations (<u>Equities</u>) (<u>swati.chauhan@vedanta.co.in</u>)

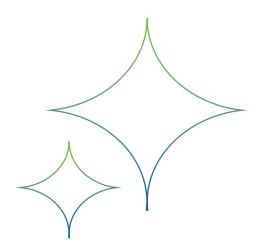
For any media queries, please contact:

Mrs. Ritu Jhingon, Group Director – Communications (<u>Ritu.Jhingon@vedanta.co.in</u>)
Mr. Mukul Chhatwal, Group Head – PR & Media Relations (<u>Mukul.Chhatwal@cairnindia.com</u>)



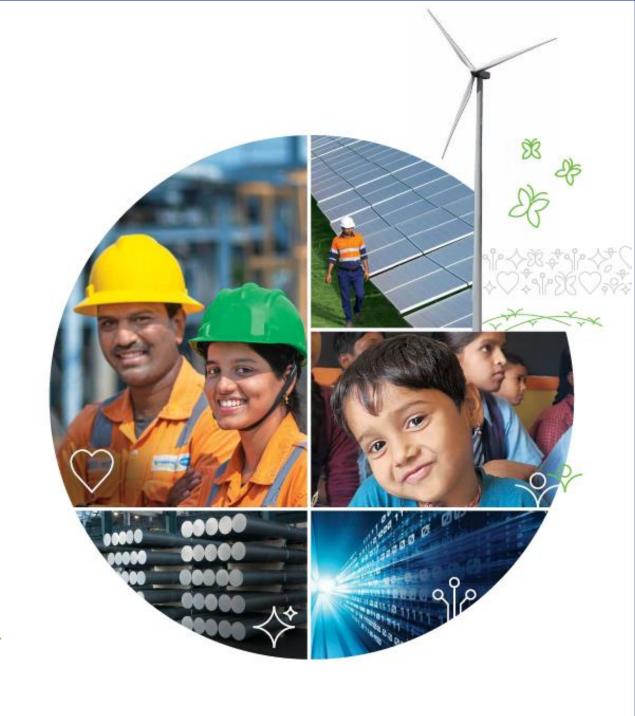
EARNINGS PRESENTATION3QFY24

VEDANTA LIMITED



TRANSFORMING TOGETHER

Inclusive. Responsible. Value-accretive delivery



Cautionary statement and disclaimer

The views expressed here may contain information derived from publicly available sources that have not been independently verified.

No representation or warranty is made as to the accuracy, completeness, reasonableness or reliability of this information. Any forward-looking information in this presentation including, without limitation, any tables, charts and/or graphs, has been prepared on the basis of a number of assumptions which may prove to be incorrect. This presentation should not be relied upon as a recommendation or forecast by Vedanta Resources Limited and Vedanta Limited and any of their subsidiaries. Past performance of Vedanta Resources Limited and Vedanta Limited and any of their subsidiaries cannot be relied upon as a guide to future performance.

This presentation contains 'forward-looking statements' – that is, statements related to future, not past, events. In this context, forward-looking statements often address our expected future business and financial performance, and often contain words such as 'expects,' 'anticipates,' 'intends,' 'plans,' 'believes,' 'seeks,' or 'will.' Forward–looking statements by their nature address matters that are, to different degrees, uncertain. For us, uncertainties arise from the behaviour of financial and metals markets including the London Metal Exchange, fluctuations in interest and or exchange rates and metal prices; from future integration of acquired businesses; and from numerous other matters of national, regional and global scale, including those of a environmental, climatic, natural, political, economic, business, competitive or regulatory nature. These uncertainties may cause our actual future results to be materially different that those expressed in our forward-looking statements. We do not undertake to update our forward-looking statements. We caution you that reliance on any forward-looking statement involves risk and uncertainties, and that, although we believe that the assumption on which our forward-looking statements are based are reasonable, any of those assumptions could prove to be inaccurate and, as a result, the forward-looking statement based on those assumptions could be materially incorrect.

This presentation is not intended, and does not, constitute or form part of any offer, invitation or the solicitation of an offer to purchase, otherwise acquire, subscribe for, sell or otherwise dispose of, any securities in Vedanta Resources Limited and Vedanta Limited and any of their subsidiaries or undertakings or any other invitation or inducement to engage in investment activities, nor shall this presentation (or any part of it) nor the fact of its distribution form the basis of, or be relied on in connection with, any contract or investment decision.





Transforming Together

for a sustainable future



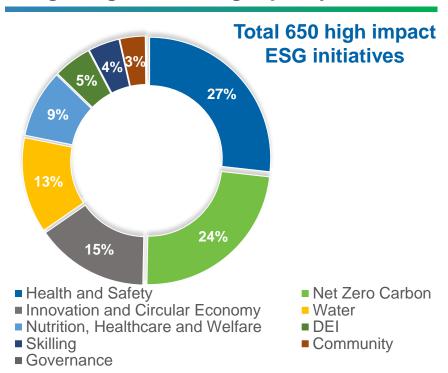
Business PerformanceArun Misra

Executive Director Vedanta Limited

Solidifying our ESG commitment with S&P CSA ranking upgrade from 6th to 3rd

Vedanta Limited ranked 3rd in S&P Global Corporate Sustainability Assessment (CSA) in Metal and Mining Industry Group among 238 companies. Our subsidiary Hindustan Zinc topped the index.

Integrating ESG through quality initiatives

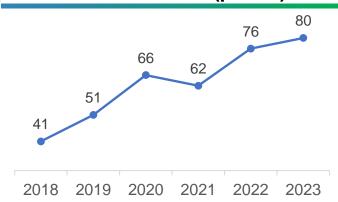


Overall S&P CSA score – 80 (out of 100 points)

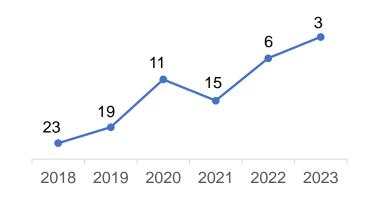
Environment – 86 Social – 82 (+46 vs 2018) (+40 vs 2018)

Governance – 72 (+29 vs 2018)

S&P CSA Score (points)



S&P CSA Ranking





Steadily progressing on our repurposed ESG strategy



Net carbon neutrality by 2050 or sooner



Update on Initiatives

- ✓ Construction against RE PDAs of 1826 MW under progress
- ✓ Implementing new cathodes relining at BALCO, resulting in savings of 0.2 million tCO2e
- ✓ Signed MoU for 180 LNG vehicles with expected savings of ~2000 tCO2e every year at HZL



Achieving net water positivity by 2030



Update on Initiatives

- ✓ Improved water recycling at TSPL leading to annual savings of 816 m³ of freshwater
- ✓ Improved water recycling at VAL-J leading to annual savings of 1,100 m³ of freshwater
- ✓ Optimized operational efficiency and leakages by TSPL; saved 7.2 Million m³ water



Innovating for a greener business model



Update on Initiatives

- Achieved 100% ash utilization in Aluminium business
- ✓ Installed TGT across all Roasters at HZL, resulting in SO₂ reduction by 1.5 kg/t
- ✓ Achieved 2.1 mn tree plantation across Vedanta
- ✓ Planted mangroves in 100 hectares of land at Cairn business; potential to offset ~1 million tCO2e



Empowering communities with focused actions





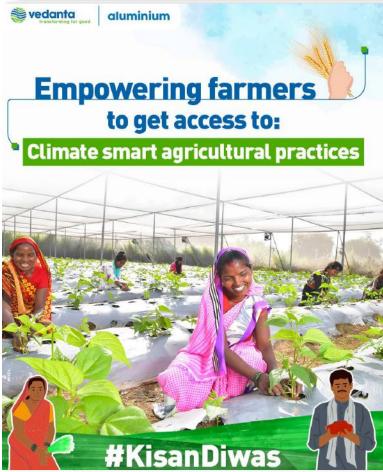
16.53 million **Total Beneficiaries**



₹ 308 crore CSR Spend in 9MFY24



5700+ **Operational Nandghar**





Healthcare > 30 Initiatives



Drinking water and sanitation

> 15 Initiatives



Community Infrastructure

> 15 Initiatives



Children's well-being and education

> 26 Initiatives



Environment protection & restoration

> 2 Initiatives



Women **Empowerment**

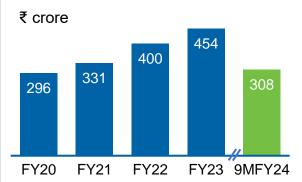
> 7 Initiatives



Agriculture and animal husbandry

> 11 Initiatives

> 1800 crore spent on CSR activities since 2020



- ~1300 villages reached through CSR activities
- 8 focus areas
- 135+ high impact CSR initiatives



1. Includes indirect beneficiaries

Workplace Diversity Equity and Inclusion

Redefining workplace diversity equity and inclusivity with progressive policies

Diversity



- V-Lead: Building Army of 100 women CXOs through focused anchoring & coaching interventions
- No Question Asked WFH¹
- Mandating Regional Diversity

Equity



- Hiring 30% women in core operations from premium institutes
- LGBTQIA+ Hiring and placing in front end roles
- Project Panchi –Skilling and hiring women form socio-economically disadvantaged background

Inclusivity



- Launched Parenthood & Childcare Policy – Sabbatical & Flexi working for new mothers, support to LGBTQ employees for legally commissioning & adoption of child
- Gender Reaffirmation & Leave Policy
- Housing Policy for LGBTQIA Workforce



Best Employer





20% Gender Diversity in Executive workforce



28% Gender Diversity in decision making bodies



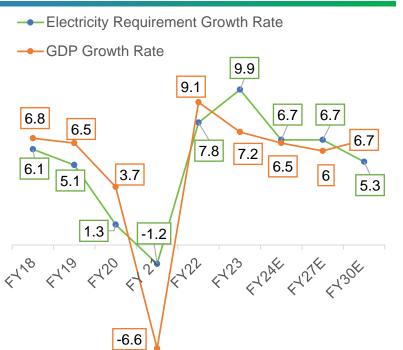
36 talent from LGBTQIA+ community in workforce



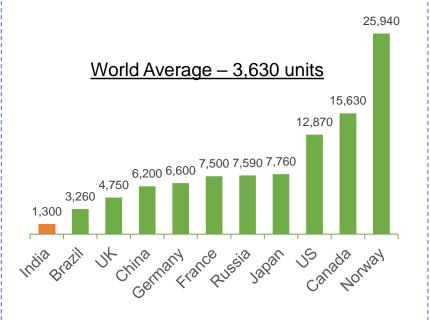
Power Sector

Good time ahead for power sector in India

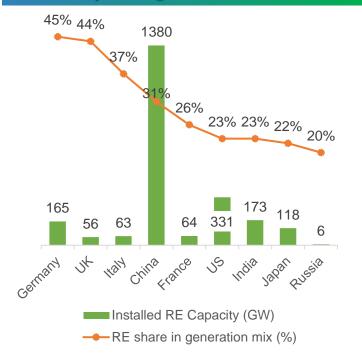
Strong Correlation between GDP and Power Demand Growth %¹



Power Consumption Per Capita (units)¹



RE installed capacity vs RE % share in power generation mix²



- With the nominal GDP estimated to reach ~ USD 7 Trillion by 2030 from ~ 3.5 trillion, will further boost the power demand
- India's Power Consumption per Capita is 1/3rd of world average and 1/5th of China
- High headroom for power demand to grow
- Fossil Fuel based power will remain the main source for Base Load demand till feasible and economical RE storage solutions are available

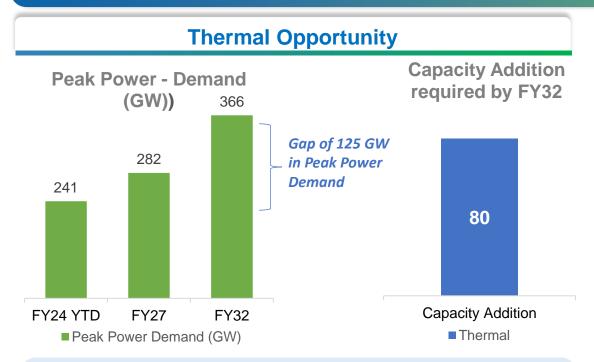


2. EIA, Internal research

^{1.} Data as per Power Ministry, CEA, RBI, NPP, IMF

Vedanta's Power vertical vision on the face of opportunity

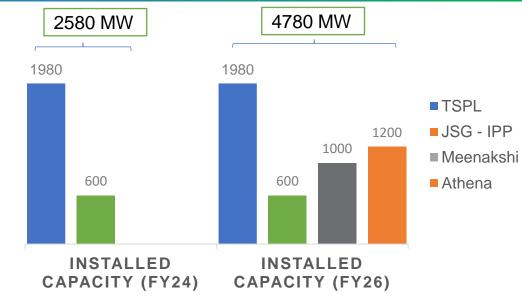
"Capture a larger pie of the growth opportunities available in the Power Sector 2.0 & contribute to fuel the growth to achieve a 7 Trillion \$ Indian economy by 2030"





- Same was added by private players during 2007-22.
- Min USD 80 Bn investment would be required.





- Post commissioning thermal capacity to be 4780 MW
- 2nd largest private player in terms of installed thermal capacity (IPP+CPP¹)
- Future Opportunities and Outlook: Doubling of capacity, coal block acquisition, foray into distribution segment



3QFY24 Investor Presentation

3QFY24 Operational Highlights

Leveraging cost efficiency to offset weak commodity prices and boost margins

Aluminium



Metal Production at **599kt**, 6% higher y-o-y 1% higher q-o-q

Hot metal CoP at 1735\$/t

19% lower y-o-y **4% lower** q-o-q

Zinc India



Mined Metal Production at 271kt

7% up y-o-y 8% up q-o-q

Zinc India CoP at 1,095\$/t

15% lower y-o-y **4% lower** q-o-q

Iron and Steel



IOK Sales

43% up y-o-y; **11% up** q-o-q

VAB margin

93% up y-o-y;

Steel production

11% up y-o-y

Ferrochrome production 15% up y-o-y

Other Highlights





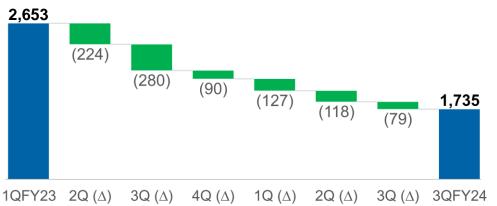
- ✓ Highest ever 9-month production
 - Aluminium \rightarrow 1,772 kt up 3% y-o-y
 - o HZL Mined Metal → 780 kt up 2% y-o-y
 - \circ Silver \rightarrow 556 tonnes up 5% y-o-y
 - Steel production → 1,043 kt up 16% y-o-y
 - Pig Iron production → 633 kt up 24% y-o-y
- ✓ 9MFY24 sustenance capex lower by 10% y-o-y, without compromising the overall production



Cost Leadership

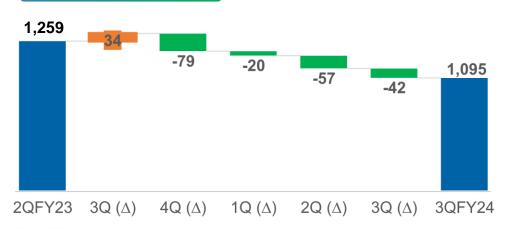
Vedanta scales the global cost curve, quarter by quarter





- ✓ Stands in the **first quartile** of the global cost curve.
- ✓ Sustained cost reduction for 6 consecutive quarters
- 900\$/t reduction in CoP in last 6 quarters
- Expected to comfortably achieve annual guidance of \$1800/t-\$1900 per metric ton

Zinc India Cost (\$/t)



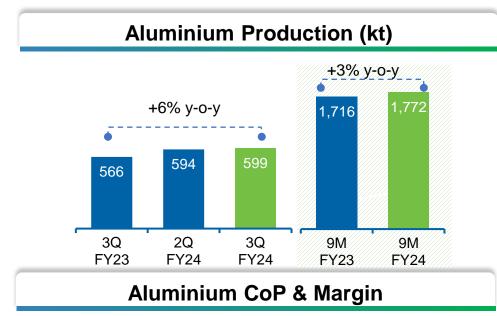
- Strong foot-hold in the **first decile** of the global zinc mines cost curve
- Stands in the first quartile of the global zinc smelters cost curve.
- Sustained cost reduction for 4 consecutive guarters
- Advancing towards achieving annual guidance of \$1,125-\$1,175 per metric ton

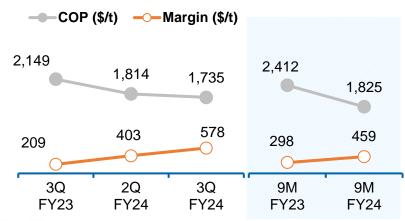


3QFY24 Investor Presentation

Aluminium Business

Focused on growth and business integration





Key Highlights:

- Highest ever quarterly aluminium production up 6% y-o-y, 1% q-o-q
 - Highest ever production run rate
 - Increasing trend for 4th consecutive quarter
- Quarterly aluminium CoP lower by 19% y-o-y, 4% q-o-q
 - Lower input commodity cost
 - Higher operational and buying efficiency
- Quarterly Lanjigarh CoP at 323\$/t, 8% lower y-o-y

Other Highlights:

- Vedanta Aluminium joins International Aluminium Institute(IAI), strengthening commitment to Sustainability
- Lanjigarh expansion (2 → 5 MTPA)
 - Train-I of 1.5 MTPA expected 4QFY24

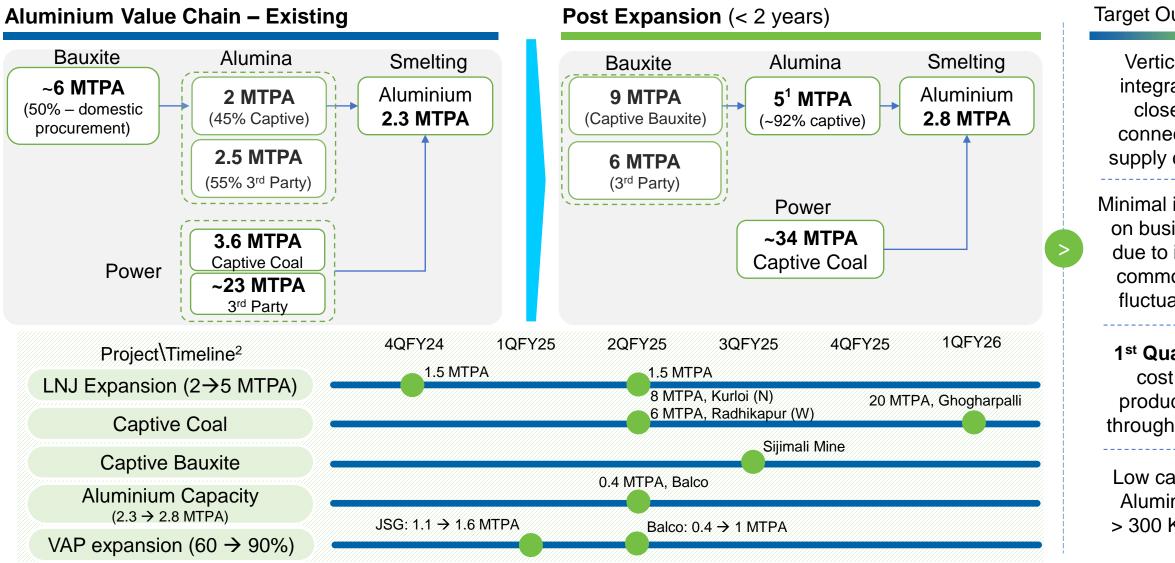


3QFY24 Investor Presentation

Vedanta Limited

CoP: Cost of Production

Aluminium Business: Vision to be 3 MTPA Integrated Aluminium producer



Sancitivity: Internal (C3)

Target Outcome

Vertically integrated closely connected supply chain

Minimal impact on business due to input commodity fluctuation

1st Quartile cost of production through cycle

Low carbon Aluminum > 300 KTPA



3QFY24 Investor Presentation

Vedanta Limited

1. Rest from 3rd Party; MTPA: Million Tonnes Per Annum; JSG: Jharsuguda; LNJ: Lanjigarh

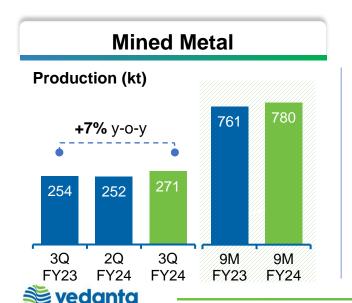
Timelines represent 1st production

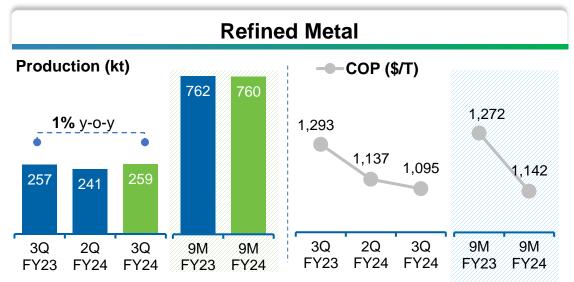
Zinc India

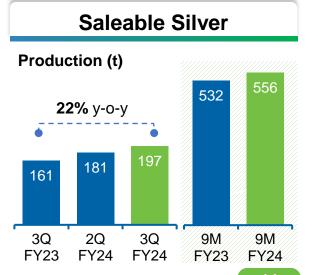
Robust performance rooted by strategy, sustained cost optimization and ESG excellence

- Highest ever 9 Months mined metal production at 780 kt and silver production at 556 MT.
- Quarterly silver production up 22% y-o-y strategized to leverage the elevated silver prices
- Quarterly CoP decreased 15% y-o-y and 4% q-o-q due to better volume, lower input costs, better linkage coal availability

- HZL in 1st decile of global zinc mines cost curve
- Ranked highest globally in S&P Corporate Sustainability Assessment among 238 companies in Metal and Mining Sector
- New Roaster at Debari of 160 ktpa and Hindustan Zinc Fertilizers Private Limited (HZFPL) of 510 ktpa: Progress on track







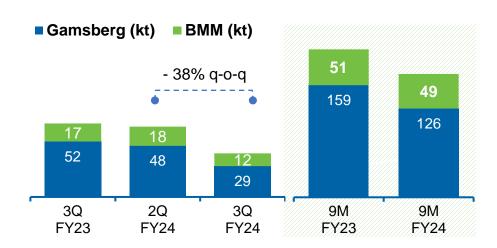
1. COP is excluding royalty

14

Zinc International

Focus on production enhancement and cost reduction





Key highlights:

- Highest recovery achieved at Gamsberg of 82.3% in Oct'23.
- Quarterly overall production at 41 kt due to mining challenges, and lower zinc and lead grades
- 9MFY24 Gamsberg CoP lower by 5% y-o-y
- Reinitiated 700ktpa Magnetite Project

VZI to deliver 500+ KTPA MIC run rate within 2 years

Gamsberg (Phase – 2)



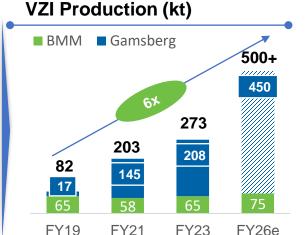
\$466 mnApproved Capex



4 MTPA → 8 MTPA
Open Cast mine expansion



NEW 4 MTPA
Concentrator



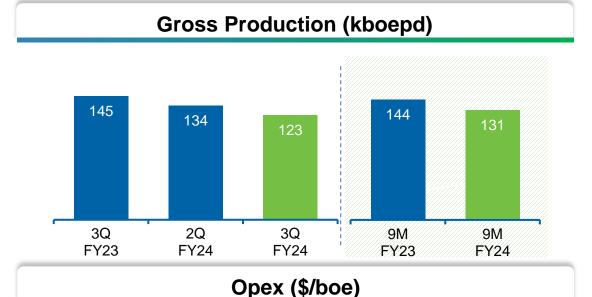
Gamsberg Phase 2 update:

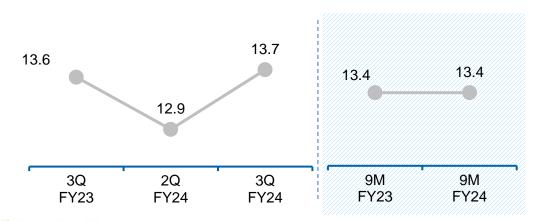
- Engineering and Procurement are ~100% and ~87% completed, respectively.
- Concrete, structural steel erection and equipment erection are on track.



Oil & Gas

Focussed on volume enhancement through accelerating growth projects





Key highlights:

- 3QFY24 production at 123 kboepd, natural decline in the MBA fields has been partially offset by infill wells brought online in ABH, Aishwariya, and Bhagyam fields.
- 3QFY24 per barrel opex higher by 6% q-o-q primarily driven by lower volumes.

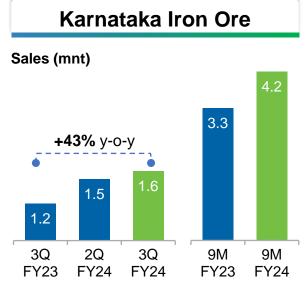
Growth Projects:

- OALP: First Field Development Plan submitted under OALP regime for Jaya field. Production commenced with initial plan to deliver > 2 kboepd.
- Infill wells: Drilled 6 infill wells across RDG & Mangla fields.
- Exploration: 5 well drilling campaign commenced to appraise the Durga discovery and further explore the prospects in the block.

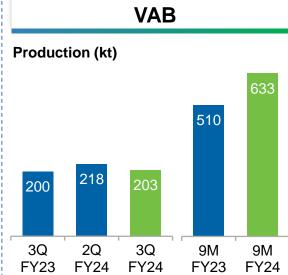


Iron and Steel

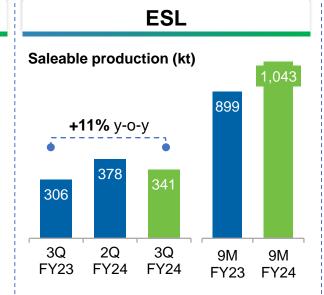
Driving performance with consistent production growth, paving ways for future capacities



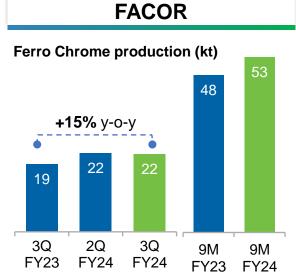
- Quarterly sales higher by 43% y-o-y and 11% q-o-q due to operational efficiency.
- 9-month sales higher by 24%



- Highest ever 9-month production up 24% y-o-y
- Quarterly margin higher by 93% y-o-y; lower by 30% q-o-q impacted by lower domestic demand.
- Coke Plant: Reduction of Prime Hard Coal consumption by 5% in overall coal blend



- Highest ever 9-month saleable production at 1043 kt, up 16% y-o-y
- Quarterly saleable production at 341 kt, up 11% y-o-y
- Quarterly COS at lower by 14% y-o-y
- 9M dispatches from Iron ore mines at 4.06 MnT up 77% YoY



- Quarterly Ore production increased by ~3x q-o-q
- Quarterly Ferrochrome production up 15% y-o-y
- 9MFY24 Ferro chrome production up 10% y-o-y



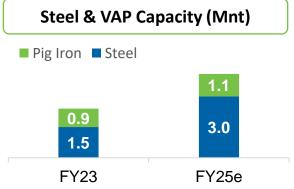
Iron & steel: Potential to create long term growth



- Expansion at Bokaro / Goa
- Greenfield at Bellary
- VAP portfolio expansion

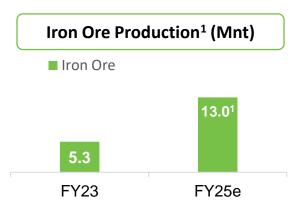
Current growth project:

- Growth capex of \$349 mn
- Doubling HM Capacity to 3 MTPA
- Project completion → FY25



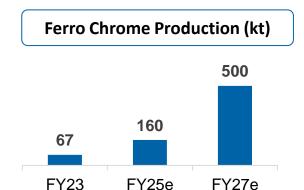


- Production ramp up in Liberia
- Concentrator plant in Liberia
- Reserves and Resources augmentation through exploration
- Ramp up Goa Mines
- New mine acquisition



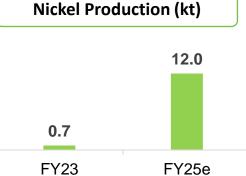


- Underground Mine expansion to 1.5 MTPA **ROM**
- 600 KTPA New Concentrator
- 300 KTPA Ferro Chrome Plant Capacity expansion





- Capacity expansion
- Captive Nickel Mine
- Debottlenecking





VAP: Value Added Product; HM: Hot metal

- Excluding production from Bicholim mines
- Vedanta Limited 3QFY24 Investor Presentation². Saleable Iron



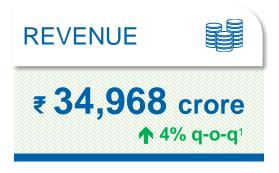


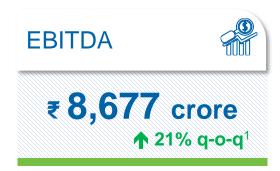
Finance Update 3QFY24

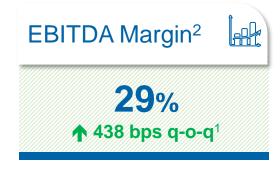


Ajay GoelChief Financial Officer

3QFY24 financial snapshot













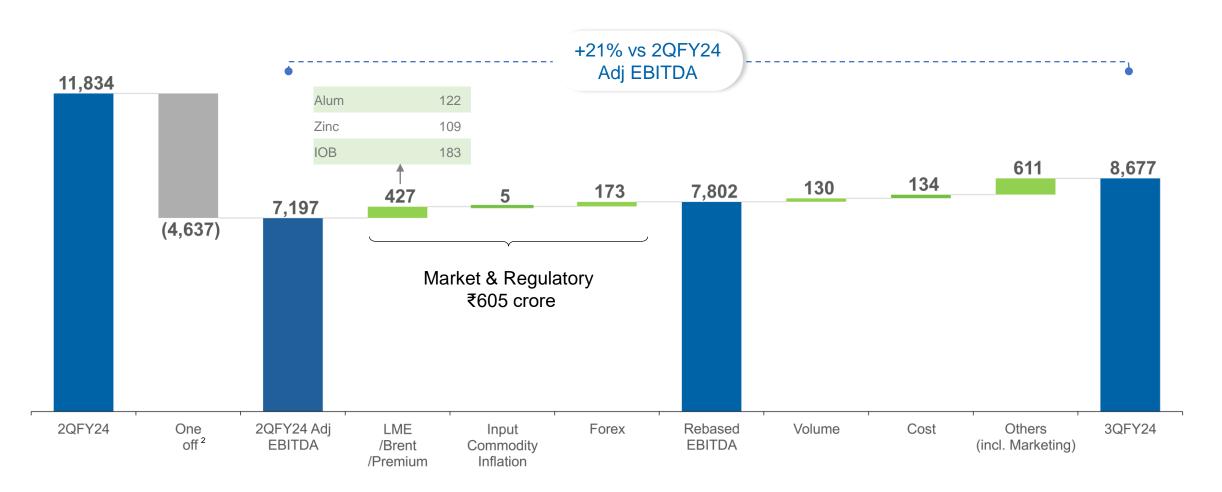




- Comparatives excludes One Time Cairn Arbitration Gain in Q2FY24
- Excludes custom smelting at Copper Business
- Vedanta Limited ROCE (return on capital employed) is calculated as EBIT net of tax outflow divided by average capital employed 3QFY24 Investor Presentation 3.

EBITDA BRIDGE (3QFY24 vs. 2QFY24)

(In ₹ crore)

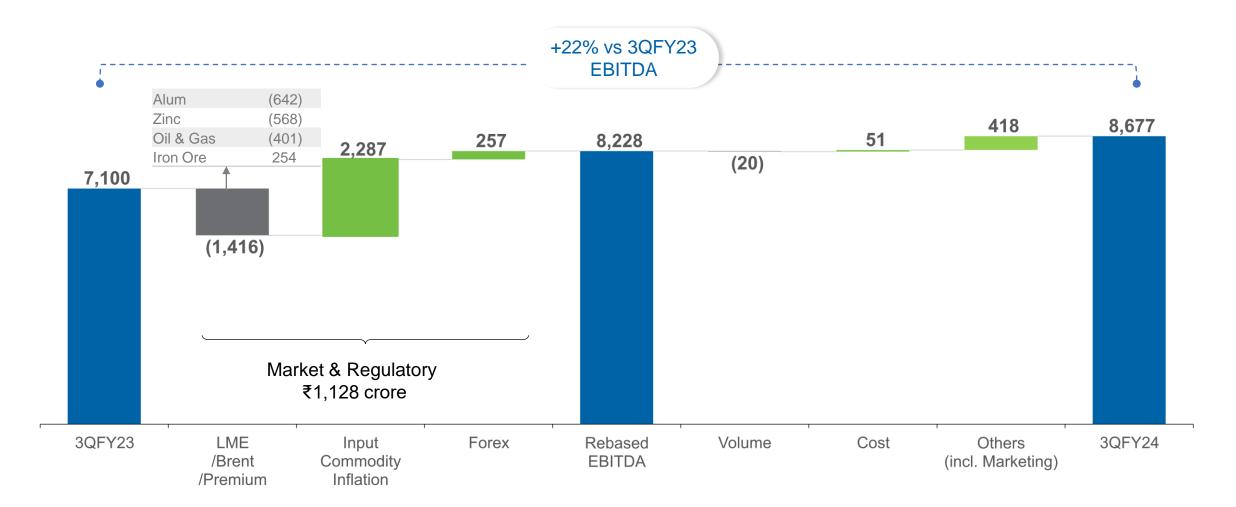




^{1.} Ex rate: 3QFY24 83.25 vs 2QFY24 82.68

EBITDA BRIDGE (3QFY24 vs. 3QFY23)

(In ₹ crore)

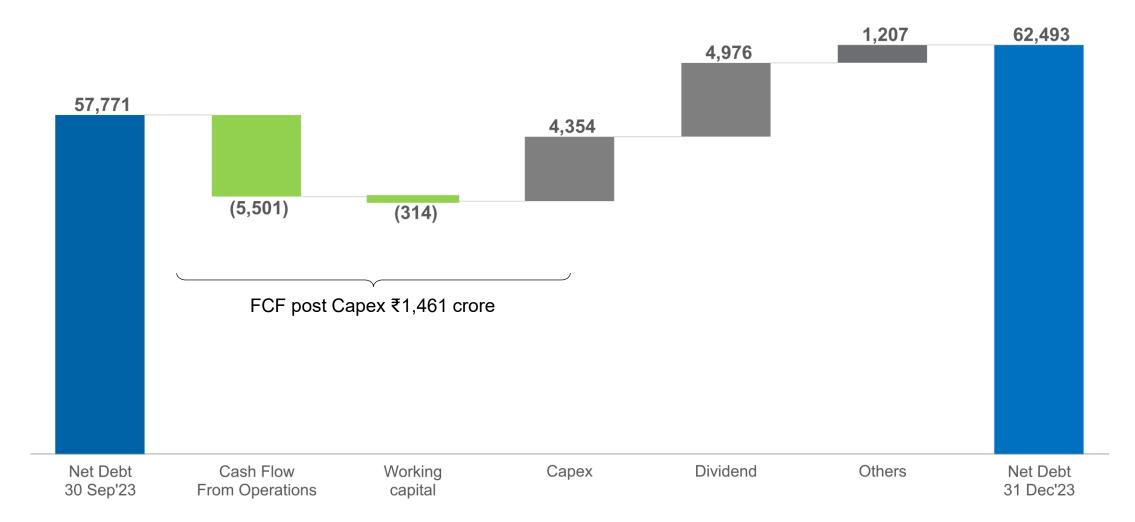




Ex rate: 3QFY24 83.25 vs 3QFY23 82.14

Net Debt Walk 3QFY24

(In ₹ crore)





Balance sheet and debt breakdown

Net debt / EBITDA



- Liquidity: Cash and Cash Equivalents at ₹ 12,734 crores.
- Net Interest*:
 - o Interest Income ~ 7.10%.
 - Interest Expense ~9.37%
- Maturity: proactive credit management; average term debt maturity maintained ~3 years
- Credit Rating:
 - CRISIL rating at AA- with Watch Developing
 - o India Ratings at IND A+ with Watch Developing

Debt breakdown

Gross Debt	In \$bn	In ₹ 000' crores
Term debt	8.37	69.67
Working capital	0.21	1.78
Short term borrowing	0.46	3.78
Total consolidated debt	9.04	75.23
Cash and Cash Equivalents	1.53	12.73

Net Debt	7.51	62.49
----------	------	-------

Debt breakup (\$9.04bn)	
- INR Debt	82%
- USD / Foreign Currency Debt	18%

FY25 key priorities

Continued focus on sustainable shareholder value creation



Sustain positive momentum in production growth across businesses



Drive margin expansion through focused cost compression and marketing



Create resilient and integrated Aluminium operations



Deliver capex projects on schedule



Augment free cash flow and deleverage for a stronger balance sheet



Continue progress on ESG strategy of "transforming for good"









EARNINGS PRESENTATION 3QFY24

Appendix

Summary of Income statement

Commentary

- Depreciation & Amortization: Increased by 6% q-o-q largely due to capitalization at HZL and Oil & Gas Business.
- Finance Cost: Deceased by 4% q-o-q on account of onetime expenses in 2QFY24 which is partially offset by increase in average cost of borrowings in 3QFY24.
- Investment Income: Increased by 28% q-o-q mainly due to gain in 3QFY24 from sale of long-term Investment.
- Taxes: Normalized ETR for 3QFY24 is 30%
- PAT : PAT increased to ₹ 2,868 cr in 3QFY24 from -ve 915 cr in 2QFY24

In ₹ Crore	3Q	2Q	3Q
in ₹ Crore	FY24	FY24	FY23
Revenue from operations	34,968	33,738*	33,691
Other operating income	573	399	411
EBITDA	8,677	7,197*	7,100
Depreciation & amortization	(2788)	(2,642)	(2,720)
Exploration Cost written off	(92)	(270)	(130)
Finance Cost	(2,417)	(2,523)	(1,572)
Investment Income	724	566	679
Exchange gain/(loss)	1	(11)	134
Tax (Charge)/Credit other than exceptional	(1237)	(962)*	(839)
PAT before exceptional	2,868	1,355*	2,652

3QFY24 Investor Presentation

Entity-wise Cash and Debt

	Dec 31, 2023		Sep 30, 2023			Dec 31, 2022			
Company	Debt	Cash & Cash Eq	Net Debt	Debt	Cash & Cash Eq	Net Debt	Debt	Cash & Cash Eq	Net Debt
Vedanta Limited Standalone	44,134	1,052	43,082	42,494	1,959	40,535	45,245	3,388	41,857
Cairn India Holdings Limited ¹	1,839	879	960	2,628	1,820	808	870	1,425	(556)
Hindustan Zinc Limited	10,111	9,743	368	11,323	11,393	(70)	5,104	16,482	(11,378)
Zinc International	223	382	(158)	-	448	(448)	-	1,058	(1,058)
THLZV ²	7,412	16	7,396	7,402	2	7,400	-	-	-
BALCO	1,899	240	1,658	1,468	471	997	1,116	390	726
Talwandi Sabo	6,173	54	6,119	6,353	68	6,285	6,942	90	6,852
ESL	2,059	151	1,907	2,119	234	1,885	2,382	178	2,204
Meenakshi Energy	737	5	732	-	-	-	-	-	-
Others ³	640	212	429	686	307	379	(107)	463	(570)
Vedanta Limited Consolidated	75,227	12,734	62,493	74,473	16,702	57,771	61,550	23,474	38,076

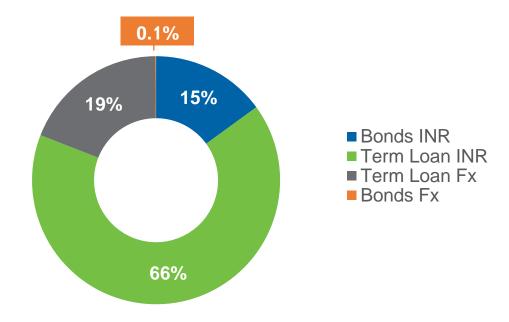
Notes:

- 1. Cairn India Holdings Limited is a wholly owned subsidiary of Vedanta Limited which holds 50% of the group's share in RJ Block
- 2. THLZV is 100% subsidiary of Vedanta Ltd. and holding company of Zinc International.
- 3. Others includes MALCO Energy, TMC, VGCB, Fujairah Gold, FACOR, Vedanta Limited Investment Companies, ASI, VED Semi-conductor, VED Display and Inter company elimination



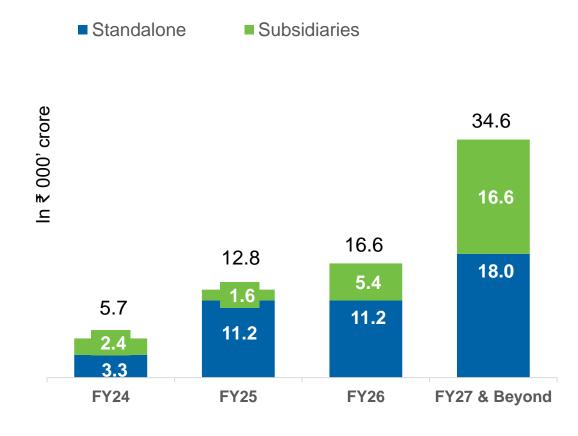
Funding sources and term debt maturities

Diversified Funding Sources for Long Term Debt of \$8.4 Bn (as of Dec 31, 2023)



Long Term debt of \$5.3 bn at Standalone and \$3.1 bn at Subsidiaries, total consolidated \$8.4 bn

Long Term Debt Maturities : ₹ 69.7K crore (\$8.4 bn) (as of Dec 31, 2023)





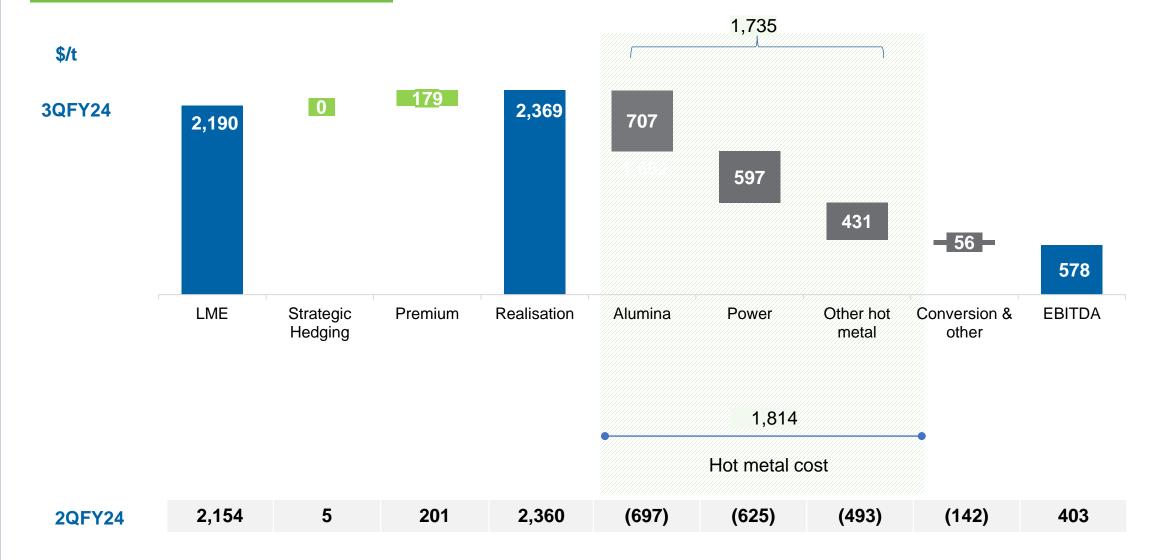
Note: USD-INR: ₹ 83.19 on Dec 31, 2023

Segment Summary – Aluminium

Particulars (in'000 tonnes, or as		Quarte	er		9 months			
stated)	3QFY24	3QFY23	% YoY	2QFY24	9MFY24	9MFY23	% YoY	
Alumina – Lanjigarh	470	443	6%	464	1,329	1382	(4%)	
Total Aluminum Production	599	566	6%	594	1,772	1,716	3%	
Jharsuguda	452	424	7%	447	1,332	1,291	3%	
Balco	147	142	4%	147	440	425	4%	
Financials (In ₹ crore, except as stated)								
Revenue	12,122	11,946	1%	11,952	35,978	40,076	(10%)	
EBITDA – BALCO	831	83	-	504	1,779	163	-	
EBITDA – Vedanta Aluminium	2,042	876	-	1,463	4,878	3,675	33%	
EBITDA Aluminum Segment	2,873	959	-	1,967	6,657	3,838	73%	
Alumina CoP – Lanjigarh (\$/MT)	323	351	(8%)	325	336	375	(10%)	
Alumina CoP – Lanjigarh (₹ /MT)	26,900	28,800	(7%)	26,800	27,800	29,900	(7%)	
Aluminium CoP – (\$/MT)	1,735	2,149	(19%)	1,814	1,825	2,412	(24%)	
Aluminium CoP – (₹ /MT)	1,44,400	1,76,500	(18%)	1,50,000	1,51,000	1,92,000	(21%)	
Aluminum CoP – Jharsuguda (\$/MT)	1,696	2,101	(19%)	1,780	1,789	2,375	(25%)	
Aluminium CoP – Jharsuguda(₹ /MT)	1,41,200	1,72,500	(18%)	1,47,200	1,48,000	1,89,100	(22%)	
Aluminum CoP – BALCO (\$/MT)	1,857	2,295	(19%)	1,924	1,941	2,526	(23%)	
Aluminium CoP – BALCO (₹ /MT)	1,54,600	1,88,500	(18%)	1,59,100	1,60,500	2,01,100	(20%)	
Aluminum LME Price (\$/MT)	2,190	2,324	(6%)	2,154	2,200	2,510	(12%)	



Aluminium profitability





Segment Summary – Zinc India

Draduction (in 1000 towns or so stated)		Quart	er		9 Months			
Production (in '000 tonnes, or as stated)	3QFY24	3QFY23	% YoY	2QFY24	9MFY24	9MFY23	% YoY	
Mined metal content	271	254	7%	252	780	761	2%	
Integrated metal	259	257	1%	241	760	762	0%	
Refined Zinc – Integrated	203	210	(4%)	185	597	606	(1%)	
Refined Lead – Integrated ¹	56	46	21%	57	163	157	4%	
Refined Saleable Silver - Integrated (in tonnes) ²	197	161	22%	181	556	532	5%	
Financials (In ₹ crore, except as stated)								
Revenue	7,045	7,613	(7%)	6,556	20,664	24,866	(17%)	
EBITDA	3,549	3,575	(1%)	3,073	9,936	13,147	(24%)	
Zinc CoP without Royalty (₹ /MT)	91,180	1,06,200	(14%)	93,981	94,448	1,01,300	(7%)	
Zinc CoP without Royalty (\$/MT)	1,095	1,293	(15%)	1,137	1,142	1,272	(10%)	
Zinc CoP with Royalty (\$/MT)	1,430	1,699	(16%)	1,463	1,478	1,734	(15%)	
Zinc LME Price (\$/MT)	2,498	3,001	(17%)	2,428	2,483	3,386	(27%)	
Lead LME Price (\$/MT)	2,123	2,098	1%	2,170	2,137	2,088	2%	
Silver LBMA Price (\$/oz)	23.2	21.2	10%	23.6	23.6	21.0	13%	



^{1.} Excludes captive consumption of 2238 tonnes in 3QFY24 vs 1894 tones in 2Q FY24 and 1804 tones in 3QFY2023. For 9MFY24, it was 6138 as compared to 6050 in 9MFY23.

3QFY24 Investor Presentation 2. Excludes captive consumption of 11.3 tonnes in 3Q FY 2024 vs 9.8 tones in 2Q FY24 and 9.9 tones in 3QFY2023. For 9MFY24, it was 31.3 tones as compared to 32.00 in 9MFY23

Segment summary – Zinc International

Draduation (in/000 tanner or or otated)		Quar	ter		9 Months			
Production (in'000 tonnes, or as stated)	3QFY24	3QFY23	% YoY	2QFY24	9MFY24	9MFY23	% YoY	
Mined metal content- BMM	12	17	(30%)	18	49	51	(3%)	
Mined metal content- Gamsberg	29	52	(44%)	48	126	159	(21%)	
Total	41	69	(40%)	66	175	210	(17%)	
Financials (In ₹ Crore, except as stated)								
Revenue	737	1,145	(36%)	1,081	2,922	4,044	(28%)	
EBITDA	62	310	(80%)	289	634	1,490	(57%)	
CoP – (\$/MT)	1,704	1,595	7%	1,369	1,453	1,586	(8%)	
Zinc LME Price (\$/MT)	2,498	3,001	(17%)	2,428	2,483	3,386	(27%)	
Lead LME Price (\$/MT)	2,123	2,098	1%	2,170	2,137	2,088	2%	



Segment Summary – Oil & Gas

		Quarter			9 Months			
Oil and Gas (boepd)	3QFY24	3QFY23	% YoY	2QFY24	9MFY24	9MFY23	% YoY	
Average Daily Gross Operated Production (boepd)	123,413	144,789	(15%)	134,092	1,30,776	1,44,441	(9)%	
Rajasthan	103,873	118,314	(12%)	112,215	1,09,325	1,22,291	(11%)	
Ravva	10,223	13,064	(22%)	10,860	10,913	11,337	(4%)	
Cambay	7,557	13,308	(43%)	10,055	9,532	10,730	(11%)	
OALP	1,760	104		963	1,006	83	-	
Average Daily Working Interest Production (boepd)	80,377	91,623	(12%)	86,581	84,328	92,989	(9%)	
Rajasthan	72,711	82,820	(12%)	78,550	76,527	85,604	(11%)	
Ravva	2,300	2,939	(22%)	2,443	2,455	2,551	(4%)	
Cambay	3,023	5,323	(43%)	4,022	3,813	4,292	(11%)	
KG-ONN 2003/1	583	437	33%	602	526	459	15%	
OALP	1,760	104	-	963	1,006	83	-	
Total Oil and Gas (million boe)								
Oil & Gas- Gross operated	11.4	13.3	(14%)	12.3	36.0	39.7	(9%)	
Oil & Gas-Working Interest	7.4	8.4	(12%)	8.0	23.2	25.6	(9%)	
Financials (In ₹ crore, except as stated)								
Revenue	3,383	3,810	(11%)	8,229	14,469	11,762	23%	
EBITDA	1,259	2,004	(37%)	5,860	8,264	6,103	35%	
Average Oil Price Realization (\$/bbl)	76.3	84.7	(10%)	79.1	75.4	96.7	(22%)	
Brent Price (\$ / bbl)	84.0	88.7	(5%)	86.8	83.1	101.1	(18%)	



Segment Summary – Oil & Gas

Oil and Cas (board)		Quarter				9 Months	
Oil and Gas (boepd)	3QFY24	3QFY23	% YoY	2QFY24	9MFY24	9MFY23	% YoY
Average Daily Production							
Gross operated	1,23,413	1,44,789	(15%)	1,34,092	1,30,776	1,44,441	(9%)
Oil	1,00,550	1,18,530	(15%)	1,09,117	1,06,860	1,21,015	(12%)
Gas (Mmscfd)	137	158	(13%)	150	143	141	1%
Non-operated- Working interest	583	437	33%	602	526	459	15%
Working Interest	80,377	91,623	(12%)	86,581	84,328	92,989	(9%)
Rajasthan (Block RJ-ON-90/1)							
Gross operated	1,03,873	1,18,314	(12%)	1,12,215	1,09,325	1,22,291	(11%)
Oil	85,180	98,216	(13%)	91,302	89,465	1,03,067	(13%)
Gas (Mmscfd)	112	121	(7%)	125	119	115	3%
Gross DA 1	89,796	1,01,944	(12%)	97,594	94,687	1,05,962	(11%)
Gross DA 2	13,941	16,244	(14%)	14,483	14,519	16,203	(10%)
Gross DA 3	136	126	8%	138	119	127	(6%)
Working Interest	72,711	82,820	(12%)	78,550	76,527	85,604	(11%)
Ravva (Block PKGM-1)							
Gross operated	10,223	13,064	(22%)	10,860	10,913	11,337	(4%)
Oil	9,261	11,102	(17%)	9,823	9,821	9,899	(1%)
Gas (Mmscfd)	6	12	(50%)	6	7	9	(22%)
Working Interest	2,300	2,939	(22%)	2,443	2,455	2,551	(4%)
Cambay (Block CB/OS-2)							
Gross operated	7,557	13,308	(43%)	10,055	9,532	10,730	(11%)
Oil	5,634	9,120	(38%)	7,757	7,309	7,969	(8%)
Gas (Mmscfd)	12	25	(52%)	14	13	17	(24%)
Working Interest	3,023	5,323	(43%)	4,022	3,813	4,292	(11%)
Average Price Realization							
Cairn Total (US\$/boe)	79.9	84.6	(6%)	80.1	77.7	96.2	(19%)
Oil (US\$/bbl)	76.3	84.7	(10%)	79.1	75.4	96.7	(22%)
Gas (US\$/mscf)	15.9	14.1	13%	14.0	14.6	15.6	(6%)



Segment Summary – Iron Ore and Steel

Iron Ore

Particulars (in million dry metric tonnes, or		Quarte	er	9 Months			
as stated)	3QFY24	3QFY23	% YoY	2QFY24	9MFY24	9MFY23	% YoY
Production of Saleable Ore	1.4	1.4	(3%)	1.2	3.8	3.8	1%
Goa	-	-		-	-	-	
Karnataka	1.4	1.4	(3%)	1.2	3.8	3.8	1%
Production ('000 tonnes)							_
Pig Iron	203	200	1%	218	633	510	24%
Financials (In ₹ crore, except as stated)							
Revenue	2,476	1,411	75%	2,083	6,597	4,284	54%
EBITDA	634	54	-	320	1,118	630	78%

Steel

Doution laws (in (000 towns on an atotad)		Quar	ter		9 Months			
Particulars (in '000 tonnes, or as stated)	3QFY24	3QFY23	% YoY	2QFY24	9MFY24	9MFY23	% YoY	
Total Production	341	306	11%	378	1,043	899	16%	
Pig Iron	63	54	16%	61	187	134	40%	
Billet Production	231	212	9%	277	726	644	13%	
Billet Consumption (inter category adj.)	(233)	(200)	17%	(269)	(716)	(622)	15%	
TMT Bar	114	97	17%	140	365	321	14%	
Wire Rod	113	98	16%	122	331	285	16%	
Ductile Iron Pipes	54	45	19%	47	150	138	9%	
Financials (In ₹ crore, except as stated)								
Revenue	2,200	1,804	22%	2,170	6,291	5,247	20%	
EBITDA	107	(66)	-	118	241	15	-	
Margin (\$/t)	38	(28)	-	38	28	3	-	



Segment Summary – Facor and Copper

Copper

Draduction (in 2000 tanner or so stated)		Quar	ter	9 Months			
Production (in '000 tonnes, or as stated)	3QFY24	3QFY23	% YoY	2QFY24	9MFY24	9MFY23	% YoY
Copper - Cathodes	43	34	27%	35	110	114	(4%)
Financials (In ₹ crore, except as stated)							
Revenue	5,376	4,158	29%	4,606	14,715	12,384	19%
EBITDA	7	(55)	-	(62)	(57)	(54)	(6%)
Copper LME Price (\$/MT)	8,159	8,001	2%	8,356	8,324	8,395	(1%)

FACOR

Production (in '000 tonnes, or as stated)		Quar	ter	9 Months			
Production (iii ooo tonnes, or as stated)	3QFY24	3QFY23	% YoY	2QFY24	9MFY24	9MFY23	% YoY
Total Production							
Ore Production	66	64	3%	18	160	238	(33%)
Ferrochrome Production	22	19	15%	22	53	48	10%
Financials (In ₹ crore, except as stated)							
Revenue	212	189	12%	209	514	563	(9%)
EBITDA	25	35	(29%)	34	58	113	(49%)
Margin (\$/MT)	146	200	(27%)	195	140	196	(29%)



Sales Summary – Zinc and Aluminium

Colon welvens		Quarter		9 Months		
Sales volume	3QFY24	3QFY23	2QFY24	9MFY24	9MFY23	
Zinc-India Sales						
Refined Zinc (kt)	203	210	185	596	605	
Refined Lead (kt)	56	46	57	163	157	
Total Zinc-Lead (kt)	259	257	242	759	762	
Silver (tonnes)	197	161	181	556	532	
Zinc-International Sales						
Zinc Concentrate (MIC)	32	57	54	143	176	
Total Zinc (Conc)	32	57	54	143	176	
Lead Concentrate (MIC)	9	12	13	32	34	
Total Zinc-Lead (kt)	41	69	67	175	211	
Aluminium Sales						
Sales - Wire rods (kt)	135	109	127	381	309	
Sales - Rolled products (kt)	9	8	9	26	21	
Sales - Busbar and Billets (kt)	80	51	81	244	194	
Sales- Alloys Ingot (kt)	38	32	45	121	109	
Sales- Others (kt)	10	9	11	32	22	
Total Value-added products (kt)	273	208	273	804	655	
Sales - Ingots (kt)	325	353	317	949	1042	
Total Aluminium sales (kt)	598	561	590	1,753	1,697	



Sales summary – Iron & Steel, FACOR and Power

Colon valuma		Quarter		9 Months		
Sales volume	3QFY24	3QFY23	2QFY24	9MFY24	9MFY23	
Iron ore sales						
Goa (mn dmt)	0.1	0.2	0.0	0.3	0.6	
Karnataka (mn dmt)	1.6	1.2	1.5	4.2	3.3	
Total (mn dmt)	1.8	1.4	1.5	4.4	3.9	
Pig Iron (kt)	195	169	218	619	464	
Steel sales (kt)	339	297	377	1,040	866	
Pig Iron	64	54	62	188	134	
Billet	6	1	2	12	4	
TMT Bar	114	97	137	367	317	
Wire Rod	103	94	126	321	278	
Ductile Iron Pipes	52	51	50	151	132	
Facor sales						
Ferrochrome (kt)	21	19	21	51	48	
Copper-India sales						
Copper Cathodes (kt)	4	1	2	9	7	
Copper Rods (kt)	51	40	48	139	114	

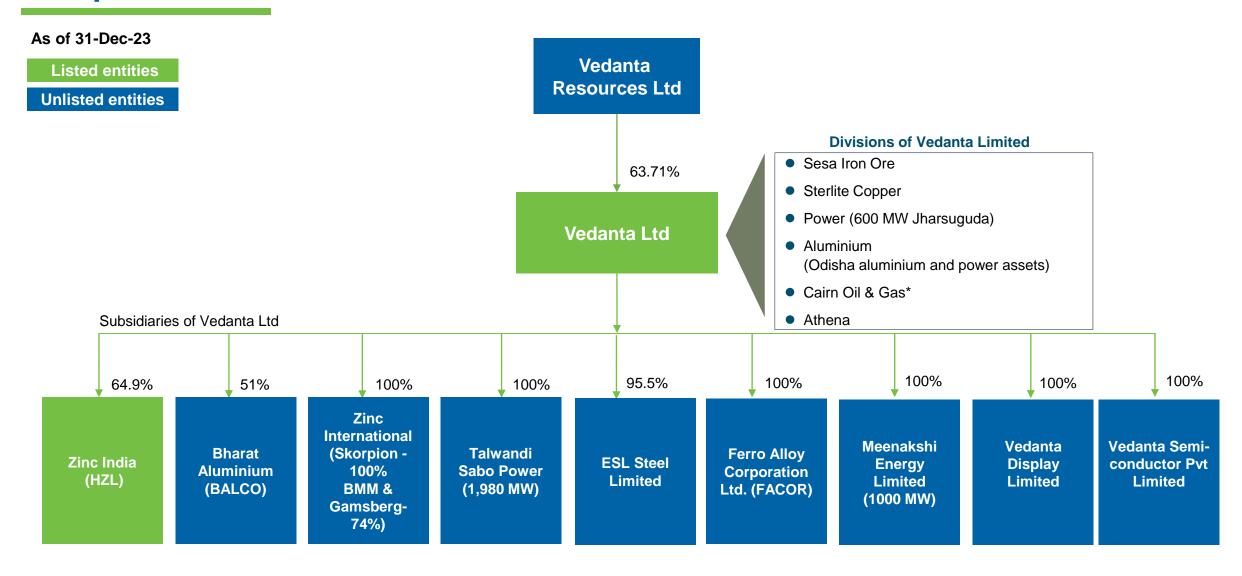
Sales volume		Quarter		9Months		
Power Sales (mu)	3QFY24	3QFY23	2QFY24	9MFY24	9MFY23	
Jharsuguda	716	736	506	1840	2207	
TSPL	2466	2,652	2795	8091	8,086	
HZL Wind power	55	50	157	333	324	
Total sales	3,237	3,437	3,458	10,264	10,617	
Power Realizations (₹/kWh)						
Jharsuguda 600 MW	2.64	2.64	2.90	2.72	2.76	
TSPL ¹	4.37	4.36	4.34	4.26	4.47	
HZL Wind power	3.85	3.82	3.99	3.98	3.99	
Average Realisations ²	2.73	2.72	3.16	2.91	2.92	
Power Costs (₹/kWh)						
Jharsuguda 600 MW	2.87	2.51	2.93	2.78	2.57	
TSPL ¹	3.50	3.51	3.51	3.44	3.73	
HZL Wind power	2.12	2.44	0.76	1.05	1.07	
Average costs ²	2.82	2.51	2.41	2.51	2.38	
EBITDA (₹ crore)	212	276	248	747	631	
TSPL PAF	84%	85%	83%	86%	83%	



3QFY24 Investor Presentation

^{1.} Based on Availability; 2. Average excludes TSPL

Group structure





3QFY24 Investor Presentation

Currency and commodity sensitivities

Foreign Currency - Impact of ₹1 depreciation in FX Rate				
Currency	Increase in EBITDA			
INR/USD	~ ₹ 800 crore / year			

Commodity prices – Impact of a 10% increase in Commodity Prices				
Commodity	9MFY24 Average price	Impact on EBITDA (\$mn)		
Oil (\$/bbl)	83	50		
Zinc (\$/t)	2,483	164		
Aluminium (\$/t)	2,200	308		
Lead (\$/t)	2,137	40		
Silver (\$/oz)	24	44		

Earnings conference call dial in details

Event	Telephone Number		
	Universal Dial-In	+91 22 6280 1114	
		+91 22 7115 8015	
	India National Toll Free	1 800 120 1221	
	International Toll Free*	Canada	01180014243444
		Hong Kong	800964448
		Japan	00531161110
		Netherlands	08000229808
		Singapore	8001012045
		UK	08081011573
		USA	18667462133
Online Registration Link	Click Here - Registration Link		
Call Recording	Will be available on Company website on January 26, 2024		

