

VEDL/Sec./SE/24-25/124

August 06, 2024

BSE Limited Phiroze Jeejeebhoy Towers Dalal Street, Fort Mumbai – 400 001 National Stock Exchange of India Limited "Exchange Plaza" Bandra-Kurla Complex, Bandra (East), Mumbai – 400 051

Scrip Code: 500295 Scrip Code: VEDL

# Sub: <u>Outcome of Board Meeting held on August 06, 2024 - Press Release and Investor</u> Presentation

Dear Sir/Madam,

In continuation to our Letter No. VEDL/Sec./SE/24-25/123 dated August 06, 2024, declaring the Unaudited Consolidated and Standalone Financial Results of Vedanta Limited (the "Company") for the First Quarter ended June 30, 2024 ("Financial Results"), please find enclosed herewith the following:

- 1. Press Release in respect to the Financial Results; and
- 2. Investor Presentation on the Financial Results.

The Press Release and Investor Presentation shall also be made available on the website of the Company at <a href="https://www.vedantalimited.com">www.vedantalimited.com</a>.

The meeting of the Board of Directors of the Company commenced at 12:30 p.m. IST and concluded at 01:40 p.m. IST.

We request you to please take the above on record.

Thanking you.
Yours faithfully,
For Vedanta Limited

Prerna Halwasiya Company Secretary & Compliance Officer

Enclosed: As above

#### **VEDANTA LIMITED**

**REGISTERED OFFICE:** Vedanta Limited, 1st Floor, 'C' wing, Unit 103, Corporate Avenue, Atul Projects, Chakala, Andheri (East), Mumbai – 400093, Maharashtra, India | T +91 22 6643 4500 | F +91 22 6643 4530 Email: comp.sect@vedanta.co.in | Website: www.vedantalimited.com

CIN: L132O9MH1965PLC291394



#### **Vedanta Limited**

"Vedanta quarterly Profit After Tax (PAT) at ₹ 5,095 crore, surges 54% YoY"

"Demerger scheme filed with NCLT; demerger is on track"

"Net debt to EBITDA improved to industry best 1.5x from 1.9x"

**Mumbai**, **August 6**, **2024**: Vedanta Limited today announced its Unaudited Consolidated Results for the First Quarter ended 30th June 2024.

#### Financial Highlights\*

- o Consolidated Revenue of ₹ 35,239 crore, up 1% QoQ and 6% YoY.
- Consolidated EBITDA of ₹ 10,275 crore, up 15% QoQ and up 47% YoY.
- o Industry best EBITDA margin\* of 34%, ~1000 bps YoY.
- o Profit after tax at ₹ 5,095 crore, up 124% QoQ and 54% YoY.
- Strong double-digit return on capital employed c.25%, improved 181 bps QoQ and 763 bps YoY.
- Liquidity improved by 17% YoY with Strong Cash and Cash Equivalent of ₹ 16,692 crore.
- Generated robust Free cash flow (pre capex) of ₹ 4,371 crore up 41% YoY.
- Net debt of ₹ 61,324 crore as on 30<sup>th</sup> June 2024.
- Net debt/ EBITDA at industry best 1.5x in 1QFY25 vs 1.9x in 1QFY24.
- Raised Rs. 8500 Cr through one of the largest QIP in industry.
- All the requisite approvals secured, and demerger scheme filed with NCLT; demerger is on track.

#### **Operational Highlights**

Below are the key operational highlights across the Group during the Quarter:

- Overall cost of production declined by ~20% YoY on back of structural changes and other initiatives.
- Aluminium
  - Highest ever Alumina production at Lanjigarh refinery at 539 kt, up 11% QoQ and 36% YoY driven by new capacity.
  - o Cast Metal production of Aluminium at 596 kt flat QoQ and up 3% YoY.
  - o Aluminium cost of production lower by 11% YoY and flat QoQ.
- Zinc India

<sup>\*</sup> Excludes custom smelting at copper business



- Highest-ever mined metal production in first quarter at 263 kt, up 2% YoY.
- Highest-ever refined metal production in first quarter at 262 kt, up 1% YoY.

#### Zinc International

- Mined metal production of Zinc International at 38 kt, up 13% QoQ because of higher zinc grades and recoveries, down 45% YoY due to lower tonnes milled and zinc grades.
- Overall cost of production down by 4% QoQ.

#### Oil and Gas

 Average daily gross operated production of 112.4 kboepd, natural decline was partially offset by the infill wells brought online in Mangala and RDG fields.

#### Iron ore

- Karnataka saleable ore production at 1.2 million tonnes, down 4% YoY and 33% QoQ due to temporary suspension of mine production during the month of May'24.
- Pig Iron production at 205 kt up 4% QoQ.

#### Steel

Saleable steel production at 356 kt up 4% QoQ and 10% YoY on account of improved operational efficiency.

#### Facor

Highest ever quarterly Ferro Chrome production at 28 kt up 4% QoQ and ~3x YoY.

#### Copper India:

 Tuticorin Smelting operations have remained halted since April 2018. The company is evaluating the legal remedies for sustainable restart of Tuticorin plant.

Commenting on Q1FY25 results, Mr Arun Misra, Executive Director Vedanta Limited said "Vedanta has delivered a strong start to the year, with exceptional EBITDA improvement of 47% and PAT improvement by 54% year over year on the back of improved margins, and robust cost reduction across all operations. Our aluminium and zinc divisions continue to outperform industry benchmarks, consistently ranking in the top quartiles and deciles of the global cost curve. These achievements are a direct result of our strategic focus on cost, as reflected in a 20% year-over-year reduction in overall Cost. Our growth projects are well on track, and we remain committed to commission the majority of these projects in FY25. Moving ahead, our focus on operational efficiency, sustained expansion, and ESG excellence will guide our journey. With this dedication, we are confident in our ability to create substantial shareholder value in the year ahead."

Mr Ajay Goel, CFO, Vedanta, said "The start of FY25 has demonstrated phenomenal growth. In this quarter, we achieved an impressive EBITDA of Rs 10,275 crore, a jump of 47% YoY, with robust EBITDA margin of 34% and a PAT of Rs 5,095 crore, with YoY growth of 54%. This reflects strong business performance on cost and volume which is additionally supported by elevated commodity prices. The overwhelming response to the Vedanta's \$1 bn QIP, one of the largest in industry, underscores investor's huge confidence. The proceeds from the QIP will be further instrumental in deleveraging balance sheet and reduction of finance cost. We have received all the requisite approvals and have filed the demerger scheme with the National Company Law Tribunal (NCLT) taking our demerger a step closer to reality."



#### 1QFY25 ESG Highlights

- Renewable Energy (RE): RE Power Delivery agreements (PDAs) of 1836 MW in place. Initiated utilization of renewable energy at HZL for its operations from RE-RTC projects. HZL already consumed c.8.5% RE power of total requirement in Q1 FY25 vs c.5.4% in Q4 FY24
- Gender Diversity: Achieved our workplace gender diversity target for full-time employees 7 years in advance. Gender diversity for full-time employees stands at 22% (FY24: 20%)
- Waste Utilization: HVLT waste usage at 80%; Sustained Fly ash utilization at 100+%
- Tree Plantation: 2.2 million trees planted as part of commitment to plant 7 million trees by 2030
- Women & Child Welfare: ~7,000 Nand Ghars created for women and child welfare
- CSR contribution: Spent INR 66 crore in Q1 FY'25 on CSR initiatives for communities, positively touching over 16 million lives

#### **Consolidated Financial Performance –**

(In ₹ crore, except as stated)

| Dortiouloro                                     | 1Q     | 4Q     | % Change | 1Q     | % Change |
|---|--------|--------|----------|--------|----------|
| Particulars Particulars                         | FY2025 | FY2024 | QoQ      | FY2024 | YoY      |
| Revenue from operations                         | 35,239 | 34,937 | 1%       | 33,342 | 6%       |
| Other Operating Income                          | 525    | 572    | (8%)     | 391    | 34%      |
| EBITDA  | 10,275 | 8,969  | 15%      | 6,975  | 47%      |
| EBITDA Margin <sup>1</sup>                      | 34%    | 30%    | 13%      | 24%    | 39%      |
| Finance cost                                    | 2,222  | 2,415  | (8%)     | 2,110  | 5%       |
| Investment Income                               | 742    | 543    | 37%      | 506    | 47%      |
| Exploration cost write off                      | 97     | 111    | (13%)    | 312    | (69%)    |
| Exchange loss - (Non operational)               | (41)   | (49)   | (16%)    | (203)  | (80%)    |
| Profit before depreciation and taxes            | 8,657  | 6,937  | 25%      | 4,856  | 78%      |
| Depreciation & Amortization                     | 2,731  | 2,743  | (0%)     | 2,550  | 7%       |
| Profit before exceptional items & tax           | 5,926  | 4,194  | 41%      | 2,306  | 157%     |
| Exceptional Items Credit/(Expense) <sup>2</sup> | -      | (201)  | -        | 1780   | -        |
| Profit Before Tax                               | 5,926  | 3,993  | 48%      | 4,086  | 45%      |
| Tax Charge                                      | 831    | 1,741  | (52%)    | 778    | 7%       |
| Tax on Exceptional items/ (Credit)              | -      | (21)   | -        | -      | -        |
| Profit After Taxes                              | 5,095  | 2,273  | 124%     | 3,308  | 54%      |
| Profit After Taxes before exceptional items     | 5,095  | 2,453  | 108%     | 1,528  | 233%     |

<sup>1.</sup> Excludes custom smelting at copper business.

#### Revenue:

 1QFY25 consolidated revenue at ₹35,239 crore, up 1% QoQ and 6% YoY driven by favorable market prices.

#### EBITDA and EBITDA Margin:

o 1QFY25 EBITDA increased by 15% QoQ to ₹10,275 crore mainly driven by higher output commodity prices partially offset by lower volumes.

<sup>2.</sup> Exceptional items Gross of Tax.



- 1QFY25 EBITDA higher by 47% YoY on account of structural cost saving initiatives across businesses, easing of input commodity inflation, favorable output commodity prices.
- o EBITDA margin<sup>1</sup> at 34% in 1QFY25, improved ~1000 bps YoY.

#### Depreciation & Amortization:

 1QFY25 Depreciation & Amortization ₹2,731 crore flat QoQ and increased 7% YoY mainly in oil and gas and increased capitalization at Zinc India.

#### Finance Cost:

- 1QFY25 in line with average borrowings; lower by 8% QoQ due to one-time charges in 4QFY24.
- 1QFY25 higher by 5% YoY in line with increase in average borrowings.

#### Investment Income:

1QFY25 higher by 37% QoQ and 47% YoY due to increase in average investments and interest on income tax refund in 1QFY25.

#### Taxes:

Normalized ETR for 1QFY25 is 26%<sup>†</sup> as compared to 32% in 4QFY24. Decrease is mainly due to change in profit mix.

#### Profit After Tax:

1QFY25 Profit after tax at ₹ 5,095 crore, higher 124% QoQ and 54% YoY.

#### Leverage, liquidity, and credit rating:

- o Gross debt at ₹78,016 crore as on 30<sup>th</sup> June 2024.
- Net debt at ₹61,324 crore as on 30<sup>th</sup> June 2024. Net debt to EBITDA ratio improved to 1.5x vs at 1.9x YoY.
- Cash and cash equivalents position remain healthy at ₹16,692 crore, increased by ₹1,271 crore QoQ. The Company follows a Board-approved investment policy and invests in high quality debt instruments with mutual funds, bonds, and fixed deposits with banks.
- CRISIL Ratings and India Ratings have maintained the ratings of Vedanta at CRISIL AA- and IND A+ respectively in 1Q FY25 while continuing on Watch with developing implications.
- In 1Q FY25, ICRA Ratings assigned a rating of ICRA AA- while placing the ratings on Watch with Developing Implications.

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<sup>†</sup> Excluding Deferred tax asset (DTA) of ₹ 662 crore created for utilization of brought forward losses pursuant to ongoing reorganization of capital structure in Avanstrate Inc (ASI)



#### 1QFY25 Awards and Recognitions -

- Risk Management: Double Sweep for Hindustan Zinc Limited at ICICI Lombard India Risk Management Awards - Best Risk Practice and Master of Risk in ESG
- <u>Safety</u>: Cairn India won RoSPA Gold Award 2023 for occupational health and safety by The Royal Society for the Prevention of Accidents.

#### Business Excellence:

- Vedanta Limited Lanjigarh received "Par excellence" award for elevated efficiency though power of '5S" at 10th National Conclave On '5S' by Quality Circle Forum of India
- Hindustan Zinc received Best TQM Organisation Award at TQM India Unison 2024Hindustan Zinc won Digital Transformation Project of the Year Award at BW CFO Finance & Strategy Awards

#### Sustainability:

- Vedanta Aluminium, Jharsuguda conferred with prestigious Kalinga CSR & Sustainability Excellence Award 2023 by IQEMS.
- Vedanta Limited Lanjigarh crowned as Best National Water Efficient Unit in Co-generation Power Plant by Council for Enviro Excellence

#### Results Conference Call -

Please note that the results presentation is available in the Investor Relations section of the company website <a href="https://www.vedantalimited.com/eng/investor-relations-overview.php#resultsReports">https://www.vedantalimited.com/eng/investor-relations-overview.php#resultsReports</a>

Following the announcement, a conference call is scheduled at 5:00 PM (IST) on August 6, 2024, where the senior management will discuss the company's results and performance. The dial-in numbers for the call are as below:

| Event   | Telephone Number                | Telephone Number                                    |   |  |  |  |
|---|---------------------------------|---|---|--|--|--|
|   | Universal Dial-In               | +91 22 6280 1114<br>+91 22 7115 8015                |   |  |  |  |
|   | India National Toll Free        | 1 800 120 1221                                      |   |  |  |  |
| Earnings conference call<br>on August 6, 2024, from<br>5:00 PM to 6:00 PM (IST) | International Toll Free*        | Canada Hong Kong Japan Netherlands Singapore UK USA | 01180014243444<br>800964448<br>00531161110<br>08000229808<br>8001012045<br>08081011573<br>18667462133 |  |  |  |
| Online Registration Link  | Click Here - Registration Link  |   |   |  |  |  |
| Call Recording  | This will be available on Compa | ny website on August 7                              | 7, 2024   |  |  |  |

<sup>\*</sup>In case of dial-ins from any other country, please use the online registration link for relevant dial in numbers



#### **About Vedanta Limited:**

Vedanta Limited ("Vedanta"), a subsidiary of Vedanta Resources Limited, is one of the world's leading critical minerals, energy and technology companies spanning across India, South Africa, Namibia, Liberia, UAE, Saudi Arabia, Korea, Taiwan and Japan with significant operations in Oil & Gas, Zinc, Lead, Silver, Copper, Iron Ore, Steel, Nickel, Aluminium, Power & Glass Substrate and foraying into electronics and display glass manufacturing. For two decades, Vedanta has been contributing significantly to nation building. Governance and sustainable development are at the core of Vedanta's strategy, with a strong focus on health, safety, and environment. Vedanta has put in place a comprehensive framework to be the ESG leader in the natural resources sector, is committed to reducing carbon emissions to net zero by 2050 or sooner and aims to spend \$5 billion over the next 10 years to accelerate this transition. Giving back is in the DNA of Vedanta, which is focused on enhancing the lives of local communities. Anil Agarwal Foundation, the umbrella entity for Vedanta's social initiatives, has pledged Rs 5000 crore over the next five years on various social impact programs and its flagship project, Nand Ghar is setting up model anganwadis across India. Vedanta Ltd. ranked 3rd in the S&P Global Corporate Sustainability Assessment 2023, and has been listed in the Dow Jones Sustainability World Index. The company has also been certified as a Great Place to Work 2023. Vedanta Limited is listed on the Bombay Stock Exchange and the National Stock Exchange.

For more information, please visit www.vedantalimited.com

#### **Vedanta Limited**

Vedanta, 75, Nehru Road, Vile Parle (East), Mumbai - 400 099 www.vedantalimited.com

#### **Registered Office:**

Regd. Office: 1st Floor, 'C' wing, Unit 103, Corporate Avenue, Atul Projects, Chakala, Andheri (East), Mumbai – 400 093

CIN: L13209MH1965PLC291394

#### Disclaimer

This press release contains "forward-looking statements" – that is, statements related to future, not past, events. In this context, forward-looking statements often address our expected future business and financial performance, and often contain words such as "expects," "anticipates," "intends," "plans," "believes," "seeks," "should" or "will." Forward-looking statements by their nature address matters that are, to different degrees, uncertain. For us, uncertainties arise from the behaviour of financial and metals markets including the London Metal Exchange, fluctuations in interest and or exchange rates and metal prices; from future integration of acquired businesses; and from numerous other matters of national, regional, and global scale, including those of a political, economic, business, competitive or regulatory nature. These uncertainties may cause our actual future results to be materially different that those expressed in our forward-looking statements. We do not undertake to update our forward-looking statements.

#### For any Investor enquiries, please contact:

Prerna Halwasiya, Company Secretary and Deputy Head - Investor Relations (<a href="mailto:Prerna.Halwasiya@vedanta.co.in">Prerna.Halwasiya@vedanta.co.in</a>) Mohit Khobragade, Manager - Investor Relation (<a href="Mohit.Khobragade@vedanta.co.in">Mohit.Khobragade@vedanta.co.in</a>)

#### For any media queries, please contact:

Mr. Mukul Chhatwal, Group Head – PR & Media Relations, Mukul.Chhatwal@cairnindia.com

Registered Office: Vedanta Limited 1st Floor, 'C' Wing, Unit 103, Corporate Avenue, Atul Projects, Chakala, Andheri (East), Mumbai 400093, Maharashtra, India. CIN: L13209MH1965PLC291394 Page 6 of 6

# **VEDANTA EARNINGS PRESENTATION 1QFY25**

























# Cautionary statement and disclaimer

The views expressed here may contain information derived from publicly available sources that have not been independently verified.

No representation or warranty is made as to the accuracy, completeness, reasonableness or reliability of this information. Any forward-looking information in this presentation including, without limitation, any tables, charts and/or graphs, has been prepared on the basis of a number of assumptions which may prove to be incorrect. This presentation should not be relied upon as a recommendation or forecast by Vedanta Resources Limited and Vedanta Limited and any of their subsidiaries. Past performance of Vedanta Resources Limited and Vedanta Limited and any of their subsidiaries cannot be relied upon as a guide to future performance.

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This presentation is not intended, and does not, constitute or form part of any offer, invitation or the solicitation of an offer to purchase, otherwise acquire, subscribe for, sell or otherwise dispose of, any securities in Vedanta Resources Limited and Vedanta Limited and any of their subsidiaries or undertakings or any other invitation or inducement to engage in investment activities, nor shall this presentation (or any part of it) nor the fact of its distribution form the basis of, or be relied on in connection with, any contract or investment decision.



# Q1 Highlights

A solid start to a transformative FY25 on the back of outstanding EBITDA and Margin Growth, and accelerated Deleveraging

On track to deliver US\$ 10bn annual EBITDA in near term

**EBITDA** 

Increased 47% YoY

EBITDA at Rs 10,275 crore

**EBITDA Margin** 

Increased ~1000 bps

EBITDA margin improved 10% YoY from 24% to industry best 34% YoY

Cost

decreased ~20% YoY

on the back of structural changes and initiatives

PAT

Increased 54% YoY & 124% QoQ

PAT at Rs 5,095 crore

**Net Debt/ EBITDA** 

Improved to 1.5x

Net Debt/EBITDA improved YoY from 1.9x to 1.5x. Industry best.

Demerger

**OnTrack** 

Filed the demerger scheme of application with NCLT

**VEDL Capital Structure - QIP** 

Raised **Rs. 8500 crore** through one of the largest **QIP**.

**VRL Deleveraging** 

US\$ 0.6 bn

Deleveraging at VRL in 1Q

Gross debt at VRL reduced from US\$ 9.8 bn to US\$5.5 bn in the last 2 years

**VRL Credit Rating** 

В-

S&P Global **Upgrades** Vedanta Resources to **'B-'** 



# **Business Performance**

Arun Misra

Executive Director, Vedanta Limited



# **ESG**

# Our commitment to excellence – our path to leadership

#### **Transforming Communities**





2.04 million

(↑ 40% y-o-y) Families skilled



39 million

Women & children uplifted

#### **Transforming Planet**





835 MW RE RTC

**Under Construction** 



0.7x

Water Positivity

#### **Transforming Workplace**





22%

Women in workforce, 33% in enabling functions



45 transgender

in workforce

Strong team of 1600+ driving ESG transformation



# **Empowering communities with focused actions**

**Highlights** 



**1.9** million
Total Beneficiaries



₹ 66 crore CSR Spend in Q1FY25



~ **7000**Nand Ghars





Healthcare > 32 Initiatives



**Drinking water** and sanitation

> 12 Initiatives



**Community Infrastructure** 

> 24 Initiatives



Children's well-being and education

> 31 Initiatives



Environment protection & restoration

> 4 Initiatives



Women Empowerment

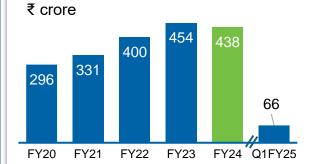
> 7 Initiatives



Livelihood and Skilling

> 28 Initiatives

> **1950 crore** spent on CSR activities since 2020



- √ ~1200 villages reached through CSR activities
- √ 8 focus areas
- √ 150+ high impact CSR initiatives



Sports and culture

> 15 Initiatives

1. Includes indirect beneficiaries

🛢 vedanta

# Successfully initiated utilization of RE power from RE RTC project



**Update: Phase 1 of 900 MW**: Aluminum: 450 MW & HZL: 450 MW

- Initiated utilization of renewable energy at HZL for its operations from RE-RTC projects.
- HZL already consumed 8.5% RE power of total requirement during Q1 FY'25

▶ PDAs as on date: 1,826 MW

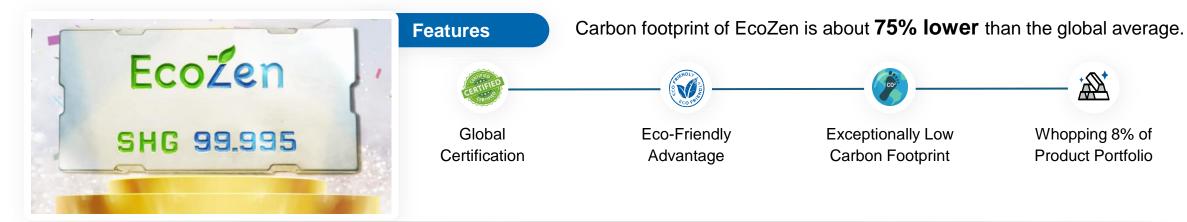
▶ Projects: Solar and wind

Location: Rajasthan, Karnataka and Maharashtra, India



# Solid, future-ready product portfolio of low carbon brands

Hindustan Zinc Launches Asia's 1st Low Carbon 'Green' Zinc







- Low carbon aluminium, manufactured using renewable energy
- \*GHG emissions intensity range is 2.00 2.50 tCO<sub>2</sub>e/t





- Ultra-low carbon aluminium, is manufactured with aluminium recovered from dross (a by-product of aluminium smelting process)
- GHG emissions intensity range is 0.7 – 0.8 tCO<sub>2</sub>e/t



# **Update on Strategic Initiatives**

#### **Qualified Institutional Placement**



# Successfully raised Rs. 8,500 crore through the largest QIP in Indian Metals and Mining Industry

- QIP witnessed strong demand from all pools of investors – Blue chip mutual funds, foreign institutional investors, large family offices
- QIP was over subscribed to 2.6x

#### **Use of Proceeds:**

- Proceeds will be utilized for deleveraging
- ► Interest Savings : ~Rs 1,100 crore
- ► High-cost loan repayment
- ► Releasing of HZL security of 4.64%

#### Demerger



#### Filed Demerger scheme of application with NCLT

- Successfully secured NOCs from secured lenders for obtaining clearance from stock exchange(s) and filed demerger scheme with the National Company Law Tribunal (NCLT)
- Key creditors like SBI and LIC have shared the NOCs

#### **Next Steps & Key Milestones:**

- Hearing of Scheme application by NCLT
- Conducting member & creditor meetings per NCLT order
- Filing company scheme petition with NCLT for Sanction
- Listing and trading of resulting companies' shares'



# Strategic Growth via Enhanced Volume, Cost Optimization, and Efficient Project Execution

#### **Aluminium**



Quarterly Production at **596kt** 

3% higher y-o-y

Hot metal CoP: at 1,716 \$/t

**11% lower** y-o-y

#### Zinc



HZL Refined metal production at **262 kt** 

1% higher y-o-y

Gamsberg Production at **26 kt** 

25% higher q-o-q

#### Iron and Steel



Iron Ore<sup>1</sup> production 6% up y-o-y;

**Steel production 10% up** y-o-y;

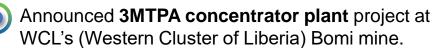
Highest-ever Ferrochrome production

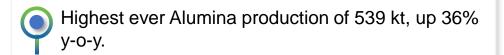
**189% up** y-o-y

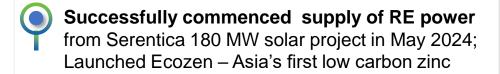
## **Other Highlights**









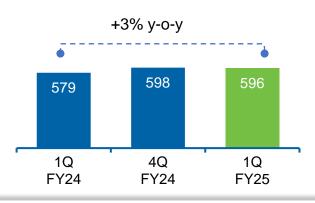


#### **Aluminium Business**

# Focused on growth and business integration

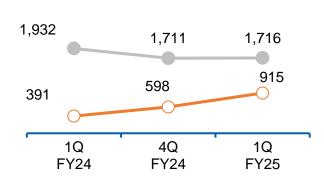
──Margin (\$/t)





#### **Aluminium CoP & Margin**

----COP (\$/t)



#### **Key Highlights:**

- Quarterly metal Production at 596kt, up by 3% y-o-y
- Quarterly aluminium CoP remained flat q-o-q despite higher market linked Alumina cost
- Quarterly aluminium CoP lower by 11% y-o-y
  - Lower input commodity cost
  - Higher operational and buying efficiency
- Quarterly domestic sales at 268kt, up by 27% y-o-y

#### **Other Highlights:**

 Highest ever Alumina production at 539kt, up 36% y-o-y, 11% q-o-q



CoP: Cost of Production

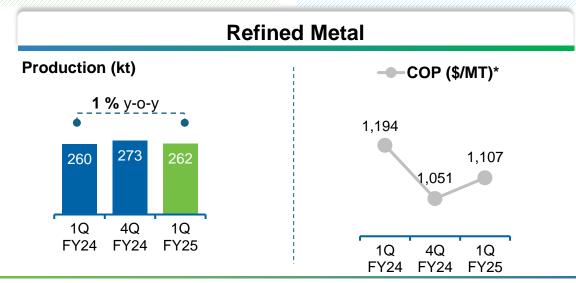
#### Zinc India

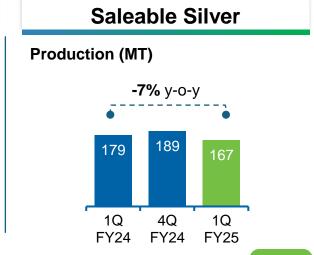
# Highest-ever Q1 mined and refined metal with an impressive ESG advancement

- Highest-ever first quarter mined metal and refined metal production at 263 kt and 262 kt, respectively
- Q1 silver production was 167 MT, down 7% y-o-y and 12% q-o-q in line with lead metal production and WIP buildup in normal course of business, which will be liquidated in upcoming periods
- Zinc cost of production was down 7% y-o-y and up 5% q-o-q. On track for 4-year lowest cost with an entry COP of \$1,107/MT in Q1

- Shareholder returns of ₹ 387.35 per share including dividend, with doubling the market cap at c.US\$ 34 billion
- Launched Asia's first low carbon green zinc, Ecogen
- Commencement of supply of RE power from Serentica 180 MW solar project in May 2024
- Zinc-based storage solutions through a strategic partnership with US-based AEsir Technologies

# Mined Metal Production (kt) 2% y-o-y 299 263 1Q 4Q 1Q FY24 FY24 FY25



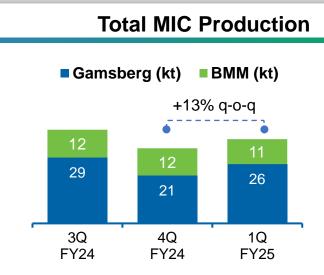




\*COP is excluding royalty

#### Zinc International

# Improved mining performance & operational excellence delivers strong results



#### **Key highlights:**

- Gamsberg production at 26 kt, up 25% QoQ driven by improved mining performance, higher zinc grades and recoveries.
- 18.6 million tonnes rock mined in 1QFY25 Highest ever tons mined in a quarter
- BMM production of 11 kt, down 4% QoQ
- 700ktpa Magnetite Project Target completion 3QFY25.

#### **VZI to deliver 500+ KTPA MIC run rate within 3 years**





**\$466 mn**Approved Capex



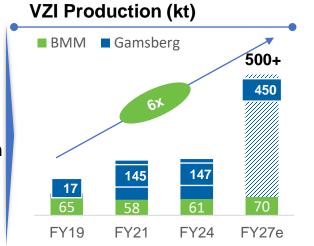
4 MTPA → 8 MTPA

Open Cast mine expansion



**NEW 4 MTPA** 

Concentrator



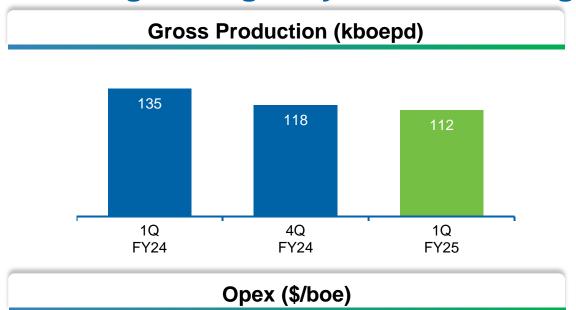
#### **Gamsberg Phase 2 update:**

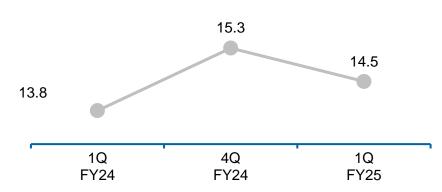
- Engineering and Procurement are ~100% and ~97% completed, respectively.
- Concrete, structural steel erection and equipment erection are on track.
- Target completion by end of 2HFY25.



## Oil & Gas

# Investing strategically to sustain long-term value





#### **Key highlights:**

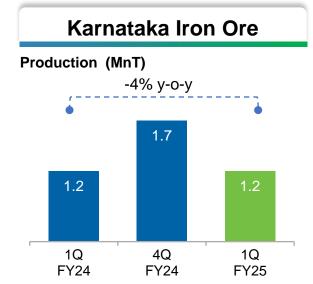
- 1QFY25 production at 112 kboepd, natural decline in the MBA fields which has been partially offset by infill wells brought online in Mangala, Aishwariya and RDG fields.
- 1QFY25 per barrel opex lower by 5% q-o-q primarily driven by optimised polymer injection and lower maintenance activities.
- Mangala ASP (Pad 1 & 19): ASP Injection commenced.

#### **Growth Projects:**

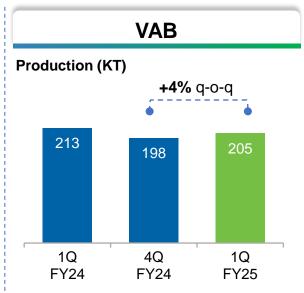
- Infill wells: Drilled 5 infill wells across RDG & Mangla fields.
- Exploration: Commenced drilling in North East region.
- Mangala ASP Cluster C (EUR ~24 mmboe): EPC Contract awarded for Rs 702 crs (Gross).

#### Iron and Steel

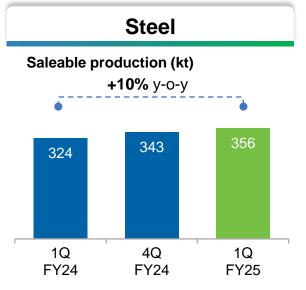
## Driving performance with consistent production growth, paving ways for future capacities



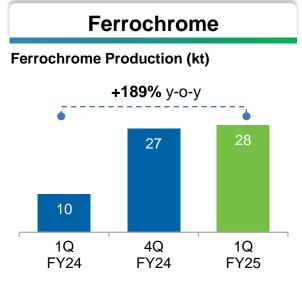
- Saleable Ore Production at 1.2 million tonnes, down 4% YoY and 33% QoQ due to temporary suspension of mine production during the month of May'24
- Quarterly sales lower by 4% YoY and 43% QoQ.



- Quarterly production higher by 4% QoQ and lower by 4% YoY.
- In May'24, FeSi Plant was commissioned and 70% Si is being achieved on consistent basis.



- Saleable production at 356 kt, up 10% YoY and 4% QoQ driven by operational efficiency.
- CoS excluding mines decreased by 37\$/t YoY and 22\$ QoQ on account of decrease in coking coal and iron ore prices and improved operational parameters.



- Quarterly Ore production increased by 5% QoQ
- Highest ever quarterly
   Ferrochrome production, up
   4% QoQ and 189% YoY
- Quarterly margin at 223 \$/t.



# Finance Update

Ajay Goel

Chief Financial Officer, Vedanta Limited

Vedanta Limited 1QFY25 Investor Presentation

**JNCHER ARE** 



# **1QFY25** financial snapshot

REVENUE ₹ 35,239 crore

↑ 6% y-o-y











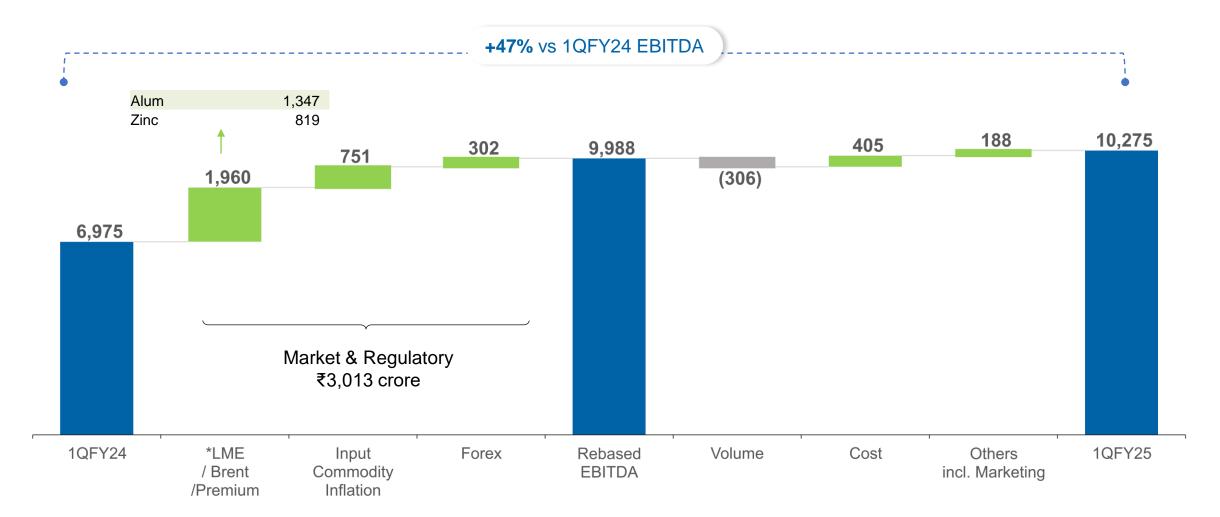




**1QFY25 Investor Presentation** 

# EBITDA BRIDGE (1QFY25 vs. 1QFY24)

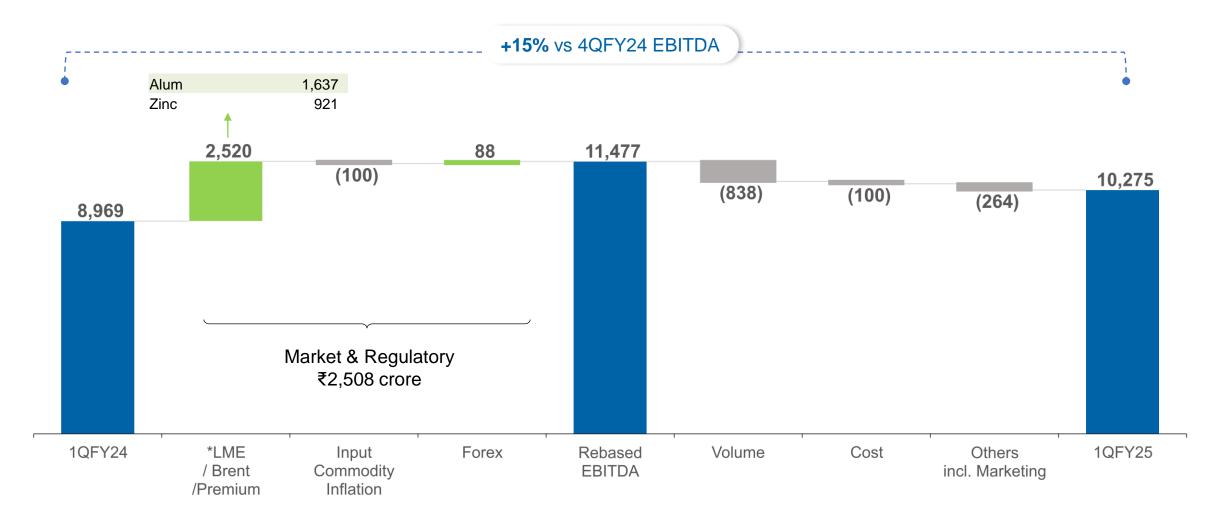
(In ₹ crore)





# EBITDA BRIDGE (1QFY25 vs. 4QFY24)

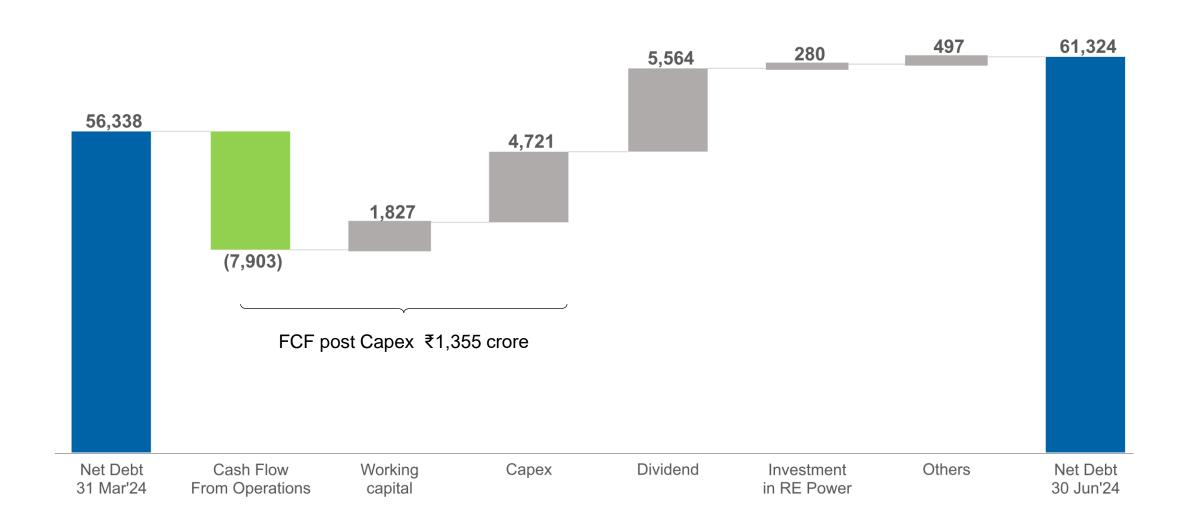
(In ₹ crore)





# **Net Debt Walk 1QFY25**

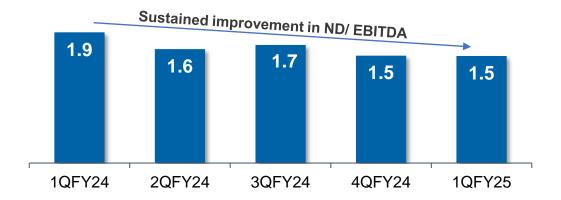
(In ₹ crore)





## **Balance sheet and debt breakdown**

#### **Net debt / EBITDA**



- Liquidity: Cash and Cash Equivalents at ₹ 16,692 crores.
- Net Interest\*:
  - Interest Income ~ 7.13%.
  - Interest Expense ~10.46%
- Maturity: proactive credit management; average term debt maturity maintained ~3 years
- Credit Rating:
  - o CRISIL Ratings: AA- / Watch with Developing Implications
  - o ICRA Ratings: AA- / Watch with Developing Implications

#### **Debt breakdown**

| Gross Debt                | In \$bn | In ₹ 000' crores |
|---------------------------|---------|------------------|
| Term debt                 | 8.75    | 72.93            |
| Working capital           | 0.14    | 1.19             |
| Short term borrowing      | 0.47    | 3.90             |
| Total consolidated debt   | 9.36    | 78.02            |
| Cash and Cash Equivalents | 2.00    | 16.69            |

| Net Debt | 7.36 | 61.32 |
|----------|------|-------|
|----------|------|-------|

| Debt breakup (\$9.36bn)       |     |
|-------------------------------|-----|
| - INR Debt                    | 83% |
| - USD / Foreign Currency Debt | 17% |









# EARNINGS PRESENTATION 1QFY25

**Appendix** 

# **Summary of Income statement**

#### Depreciation & Amortization

- 1QFY25 remained flat QoQ
- 1QFY25 increased by 7% YoY, mainly in Oil & Gas and increased capitalization at Zinc India

#### Finance Cost

- 1QFY25 in line with average borrowings; lower by 8% QoQ due to one-time charges in 4QFY24
- 1QFY25 higher by 5% YoY in line with increase in average borrowings

#### Investment Income

 1QFY25 higher by 37% QoQ and 47% YoY due to increase in average investments and interest on income tax refund in 1QFY25

#### Taxes

Normalized ETR for 1QFY25 is 26%<sup>1</sup> as compared to 32% in 4QFY24. Decrease is mainly due to change in profit mix

| In ₹ Crore                             | 1Q           | 4Q         | 1Q      |
|--|--------------|------------|---------|
| in a Grore                             | FY25         | FY24       | FY24    |
| Revenue from operations                | 35,239       | 34,937     | 33,342  |
| Other operating income                 | 525          | 572        | 391     |
| EBITDA                                 | 10,275       | 8,969      | 6,975   |
| Depreciation & amortization            | (2,731)      | (2,743)    | (2,550) |
| Exploration Cost written off           | (97)         | (111)      | (312)   |
| Finance Cost                           | (2,222)      | (2,415)    | (2,110) |
| Investment Income                      | 742          | 543        | 506     |
| Exchange gain/(loss)                   | (41)         | (49)       | (203)   |
| Tax Charge other than exceptional      | (831)        | (1,741)    | (778)   |
| PAT before exceptional                 | 5,095        | 2,453      | 1,528   |
| Exceptional gain/(loss)                | -            | (201)      | 1,780   |
| Tax Credit/(charge) - exceptional item | -            | 21         | -       |
| PAT                                    | 5,095        | 2,273      | 3,308   |
| PAT Growth                             | <b>↑ 54%</b> | YoY 个 124% | QoQ     |



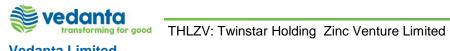
# **Entity-wise Cash and Debt**

(In ₹ crore)

|   | Jun 30, 2024 |                   |          | Mar 31, 2024 |                   |          |        | Jun 30, 2023      |          |
|---|--------------|-------------------|----------|--------------|-------------------|----------|--------|-------------------|----------|
| Company                                   | Debt         | Cash &<br>Cash Eq | Net Debt | Debt         | Cash &<br>Cash Eq | Net Debt | Debt   | Cash &<br>Cash Eq | Net Debt |
| Vedanta Limited Standalone                | 45,293       | 2,779             | 42,514   | 42,232       | 2,385             | 39,847   | 44,274 | 1,396             | 42,878   |
| Cairn India Holdings Limited <sup>1</sup> | 2,144        | 1,232             | 912      | 1,835        | 1,191             | 644      | 2,590  | 1,338             | 1,252    |
| Hindustan Zinc Limited                    | 11,178       | 10,885            | 293      | 8,455        | 10,186            | (1,731)  | 9,330  | 9,709             | (379)    |
| Zinc International                        | 450          | 120               | 330      | 436          | 376               | 60       | 0      | 765               | (765)    |
| THLZV <sup>2</sup>                        | 7,446        | 54                | 7,391    | 7,433        | 49                | 7,384    | 6,891  | 4                 | 6,887    |
| BALCO                                     | 2,220        | 903               | 1,317    | 2,050        | 305               | 1,745    | 1,077  | 513               | 564      |
| Talwandi Sabo                             | 6,144        | 55                | 6,089    | 6,050        | 206               | 5,844    | 6,429  | 65                | 6,364    |
| ESL                                       | 1,772        | 293               | 1,479    | 1,906        | 382               | 1,524    | 2,269  | 164               | 2,104    |
| Meenakshi Energy                          | 797          | 10                | 787      | 776          | 1                 | 775      |        |                   |          |
| Others <sup>3</sup>                       | 571          | 361               | 211      | 586          | 340               | 246      | 624    | 336               | 287      |
| Vedanta Limited Consolidated              | 78,016       | 16,692            | 61,324   | 71,759       | 15,421            | 56,338   | 73,484 | 14,292            | 59,192   |

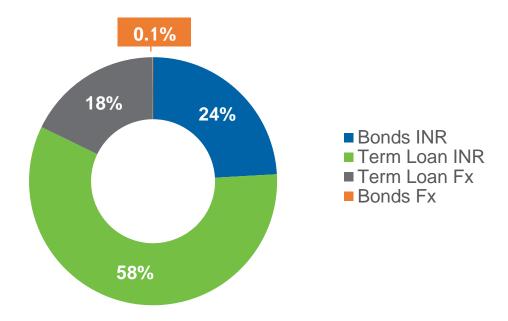
#### Notes:

- 1. Cairn India Holdings Limited is a wholly owned subsidiary of Vedanta Limited which holds 50% of the group's share in RJ Block
- 2. THLZV is 100% subsidiary of Vedanta Ltd. and holding company of Zinc International.
- 3. Others includes MALCO Energy, TMC, VGCB, Fujairah Gold, FACOR, Vedanta Limited Investment Companies, ASI, VED Semi-conductor, VED Display and Inter company elimination



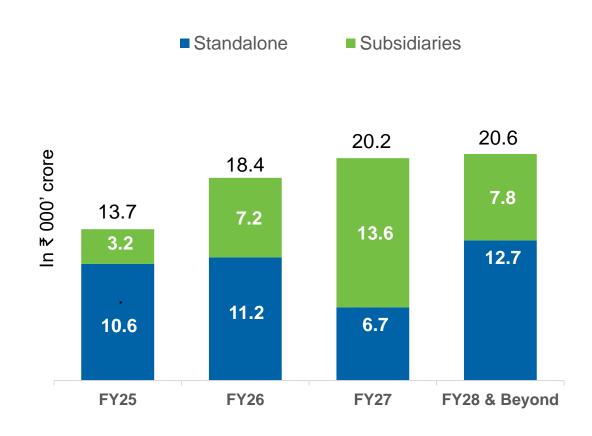
# Funding sources and term debt maturities

# Diversified Funding Sources for Long Term Debt of \$8.7 Bn (as of Jun 30, 2024)



Long Term debt of \$4.9 bn at Standalone and \$3.8 bn at Subsidiaries, total consolidated \$8.7 bn

# Long Term Debt Maturities : ₹ 72.9K crore (\$8.7 bn) (as of Jun 30, 2024)



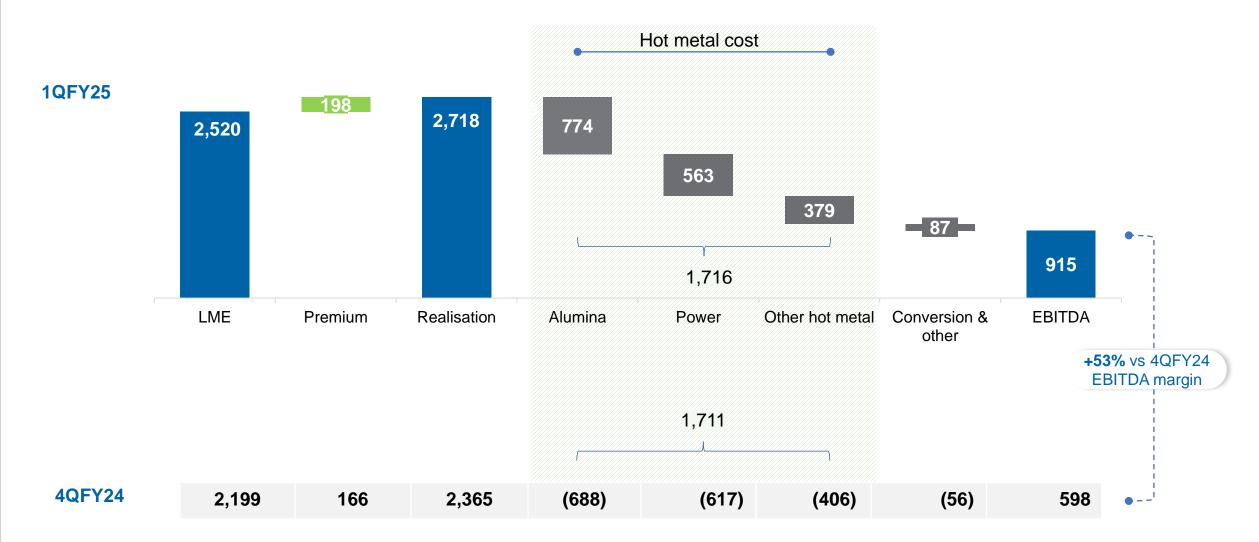


Note: USD-INR: ₹ 83.37 on Jun 30, 2024

# **Segment Summary – Aluminium**

| Draduation (In 2000 terms of an action)   |          | Full year |       |          |          |
|---|----------|-----------|-------|----------|----------|
| Production (In '000 tonnes, or as stated) | 1QFY25   | 1QFY24    | % YoY | 4QFY24   | FY24     |
| Alumina – Lanjigarh                       | 539      | 395       | 36%   | 484      | 1,813    |
| Total Aluminum Production                 | 596      | 579       | 3%    | 598      | 2,370    |
| Jharsuguda                                | 450      | 433       | 4%    | 452      | 1,784    |
| Balco                                     | 146      | 146       | 0%    | 146      | 586      |
| Financials (In ₹ crore, or as stated)     |          |           |       |          |          |
| Revenue                                   | 13,515   | 11,905    | 14%   | 12,393   | 48,371   |
| EBITDA – BALCO                            | 1,274    | 444       | -     | 889      | 2,668    |
| EBITDA – Vedanta Aluminium                | 3,167    | 1,373     | -     | 2,111    | 6,989    |
| EBITDA Aluminum Segment                   | 4,441    | 1,817     | -     | 3,000    | 9,657    |
| Alumina CoP – Lanjigarh (\$/MT)           | 323      | 373       | (13%) | 298      | 325      |
| Alumina CoP – Lanjigarh (₹ /MT)           | 27,000   | 30,600    | (12%) | 24,700   | 26,900   |
| Aluminium CoP – (\$/MT)                   | 1,716    | 1,932     | (11%) | 1,711    | 1,796    |
| Aluminium CoP – (₹ /MT)                   | 1,43,100 | 1,58,700  | (10%) | 1,42,100 | 1,48,700 |
| Aluminum CoP – Jharsuguda (\$/MT)         | 1,666    | 1,894     | (12%) | 1,684    | 1,761    |
| Aluminium CoP – Jharsuguda(₹ /MT)         | 1,39,000 | 1,55,600  | (11%) | 1,39,900 | 1,45,800 |
| Aluminum CoP – BALCO (\$/MT)              | 1,871    | 2,047     | (9%)  | 1,794    | 1,904    |
| Aluminium CoP – BALCO (₹ /MT)             | 1,56,100 | 1,68,100  | (7%)  | 1,49,000 | 1,57,600 |
| Aluminum LME Price (\$/MT)                | 2,520    | 2,258     | 12%   | 2,199    | 2,200    |







# **Segment Summary – Zinc India**

| Draduction (In 2000 tempor or as atotad)           |        | Quarter |       |        |        |  |
|--|--------|---------|-------|--------|--------|--|
| Production (In '000 tonnes, or as stated)          | 1QFY25 | 1QFY24  | % YoY | 4QFY24 | FY24   |  |
| Mined metal content                                | 263    | 257     | 2%    | 299    | 1,079  |  |
| Saleable metal                                     | 262    | 260     | 1%    | 273    | 1,033  |  |
| Refined Zinc <sup>1</sup>                          | 211    | 209     | 1%    | 220    | 817    |  |
| Refined Lead <sup>2</sup>                          | 51     | 51      | 2%    | 53     | 216    |  |
| Refined Saleable Silver - (in tonnes) <sup>3</sup> | 167    | 179     | (7%)  | 189    | 746    |  |
| Financials (In ₹ crore, or as stated)              |        |         |       |        |        |  |
| Revenue  | 7,848  | 7,062   | 11%   | 7,261  | 27,925 |  |
| EBITDA   | 3,903  | 3,314   | 18%   | 3,626  | 13,562 |  |
| Zinc CoP without Royalty (₹ /MT)                   | 92,375 | 98,103  | (6%)  | 87,284 | 92,470 |  |
| Zinc CoP without Royalty (\$/MT)                   | 1,107  | 1,194   | (7%)  | 1,051  | 1,117  |  |
| Zinc CoP with Royalty (\$/MT)                      | 1,490  | 1,539   | (3%)  | 1,378  | 1,450  |  |
| Zinc LME Price (\$/MT)                             | 2,833  | 2,526   | 12%   | 2,450  | 2,475  |  |
| Lead LME Price (\$/MT)                             | 2,167  | 2,117   | 2%    | 2,077  | 2,122  |  |
| Silver LBMA Price (\$/oz)                          | 28.8   | 24.1    | 20%   | 23.3   | 23.6   |  |

#### Notes:

- 1. Includes 0.5 kt and 0.7 kt of metal production from Hindustan Zinc Alloys Private Limited (100% subsidiary of HZL) in 1QFY25 and 4QFY24 respectively
- 2. Excludes captive consumption of 1,805 tonnes in 1QFY2025 vs 1,484 tones in 4Q FY24 and 2,006 tones in 1QFY2024.
- 3. Excludes captive consumption of 9.7 tonnes in 1Q FY2025 vs 7.7 tones in 4Q FY24 and 10.2 tones in 1QFY2024.



# **Segment summary – Zinc International**

| Due divetion (le 1000 tempes en es etetes) |        | Full Year |       |        |       |
|--|--------|-----------|-------|--------|-------|
| Production (In '000 tonnes, or as stated)  | 1QFY25 | 1QFY24    | % YoY | 4QFY24 | FY24  |
| Mined metal content- BMM                   | 11     | 19        | (41%) | 12     | 61    |
| Mined metal content- Gamsberg              | 26     | 49        | (46%) | 21     | 147   |
| Total                                      | 38     | 68        | (45%) | 33     | 208   |
| Financials (In ₹ Crore, or as stated)      |        |           |       |        |       |
| Revenue                                    | 753    | 1,103     | (32%) | 634    | 3,556 |
| EBITDA                                     | 185    | 282       | (34%) | 59     | 693   |
| CoP – (\$/MT)                              | 1,611  | 1,381     | 17%   | 1,673  | 1,488 |
| Zinc LME Price (\$/MT)                     | 2,833  | 2,526     | 12%   | 2,450  | 2,475 |
| Lead LME Price (\$/MT)                     | 2,167  | 2,117     | 2%    | 2,077  | 2,122 |

# **Segment Summary – Oil & Gas**

| Dec Leather (by 11 and 1 and 2 at 4 at 1) |        | Full Year |       |        |        |
|---|--------|-----------|-------|--------|--------|
| Production (In kboepd, or as stated)      | 1QFY25 | 1QFY24    | % YoY | 4QFY24 | FY24   |
| Average Daily Gross Operated Production   | 112.4  | 134.9     | (17%) | 117.8  | 127.5  |
| Rajasthan                                 | 92.7   | 111.9     | (17%) | 97.8   | 106.5  |
| Ravva                                     | 11.3   | 11.7      | (3%)  | 10.5   | 10.8   |
| Cambay                                    | 4.8    | 11.0      | (57%) | 7.0    | 8.9    |
| OALP                                      | 3.7    | 0.3       | -     | 2.5    | 1.4    |
| Average Daily Working Interest Production | 73.7   | 86.0      | (14%) | 76.8   | 82.4   |
| Rajasthan                                 | 64.9   | 78.3      | (17%) | 68.5   | 74.5   |
| Ravva                                     | 2.5    | 2.6       | (3%)  | 2.4    | 2.4    |
| Cambay                                    | 1.9    | 4.4       | (57%) | 2.8    | 3.6    |
| KG-ONN 2003/1                             | 0.6    | 0.4       | 58%   | 0.6    | 0.6    |
| OALP                                      | 3.7    | 0.3       | -     | 2.5    | 1.4    |
| Total Oil and Gas (million boe)           |        |           |       |        |        |
| Oil & Gas- Gross operated                 | 10.2   | 12.3      | (17%) | 10.7   | 46.7   |
| Oil & Gas-Working Interest                | 6.7    | 7.8       | (14%) | 7.0    | 30.2   |
| Financials (In ₹ crore, or as stated)     |        |           |       |        |        |
| Revenue                                   | 2,925  | 2,857     | 2%    | 3,368  | 17,837 |
| EBITDA                                    | 1,081  | 1,145     | (6%)  | 1,513  | 9,777  |
| Average Oil Price Realization (\$/bbl)    | 79.4   | 70.6      | 12%   | 75.9   | 75.5   |
| Brent Price (\$ / bbl)                    | 84.9   | 78.4      | 8%    | 83.2   | 83.1   |



# **Segment Summary – Oil & Gas**

|        | Quarter Quarter   |  |   |   |  |  |  |
|--------|---|--|---|---|--|--|--|
| 1QFY25 | 1QFY24  | % YoY  | 4QFY24  | FY24  |  |  |  |
|        | ·   | ·  |   |   |  |  |  |
| 112.4  | 134.9   | (17%)  | 117.8   | 127.5   |  |  |  |
| 89.7   | 111.0   | (19%)  | 95.5  | 104.0   |  |  |  |
| 137    | 143   | (5%)   | 134   | 141   |  |  |  |
| 0.6    | 0.4   | 58%  | 0.6   | 0.6   |  |  |  |
| 73.7   | 86.0  | (14%)  | 76.8  | 82.4  |  |  |  |
|        |   | · · ·  |   |   |  |  |  |
| 92.7   | 111.9   | (17%)  | 97.8  | 106.5   |  |  |  |
| 75.0   | 91.9  | (18%)  | 80.0  | 87.1  |  |  |  |
| 106    | 120   | (11%)  | 107   | 116   |  |  |  |
| 80.4   | 96.7  | (17%)  | 84.8  | 92.2  |  |  |  |
| 12.2   | 15.1  | (20%)  | 12.9  | 14.1  |  |  |  |
| 0.1    | 0.1   | 64%  | 0.1   | 0.1   |  |  |  |
| 64.9   | 78.3  | (17%)  | 68.5  | 74.5  |  |  |  |
|        |   | , , ,  |   |   |  |  |  |
| 11.3   | 11.7  | (3%)   | 10.5  | 10.8  |  |  |  |
| 10.6   | 10.4  | 2%   | 9.8   | 9.8   |  |  |  |
| 4      | 8   | (44%)  | 4   | 6   |  |  |  |
| 2.5    | 2.6   | (3%)   | 2.4   | 2.4   |  |  |  |
|        |   | · · ·  |   |   |  |  |  |
| 4.8    | 11.0  | (57%)  | 7.0   | 8.9   |  |  |  |
| 3.3    | 8.5   | (61%)  | 5.1   | 6.8   |  |  |  |
| 9      | 15  | (41%)  | 12  | 13  |  |  |  |
| 1.9    | 4.4   | (57%)  | 2.8   | 3.6   |  |  |  |
|        |   | ,  |   |   |  |  |  |
| 3.7    | 0.3   | -  | 2.5   | 1.4   |  |  |  |
| 0.8    | 0.1   | -  | 0.7   | 0.4   |  |  |  |
| 17     | 1   | -  | 11  | 6   |  |  |  |
| 3.7    | 0.3   | -  | 2.5   | 1.4   |  |  |  |
|        |   |  |   |   |  |  |  |
| 76.0   | 73.1  | 4%   | 77.3  | 77.6  |  |  |  |
| 79.4   | 70.6  | 12%  | 75.9  | 75.5  |  |  |  |
| 10.8   |   |  |   | 14.4  |  |  |  |
|        | 112.4 89.7 137 0.6 73.7  92.7 75.0 106 80.4 12.2 0.1 64.9  11.3 10.6 4 2.5  4.8 3.3 9 1.9  3.7 0.8 17 3.7 | 112.4       134.9         89.7       111.0         137       143         0.6       0.4         73.7       86.0         92.7       111.9         75.0       91.9         106       120         80.4       96.7         12.2       15.1         0.1       0.1         64.9       78.3         11.3       11.7         10.6       10.4         4       8         2.5       2.6         4.8       11.0         3.3       8.5         9       15         1.9       4.4         3.7       0.3         0.8       0.1         17       1         3.7       0.3         76.0       73.1         79.4       70.6 | 112.4       134.9       (17%)         89.7       111.0       (19%)         137       143       (5%)         0.6       0.4       58%         73.7       86.0       (14%)         92.7       111.9       (17%)         75.0       91.9       (18%)         106       120       (11%)         80.4       96.7       (17%)         12.2       15.1       (20%)         0.1       0.1       64%         64.9       78.3       (17%)         11.3       11.7       (3%)         10.6       10.4       2%         4       8       (44%)         2.5       2.6       (3%)         4.8       11.0       (57%)         3.3       8.5       (61%)         9       15       (41%)         4.9       4.4       (57%)         3.7       0.3       -         0.8       0.1       -         17       1       -         3.7       0.3       -         0.8       0.1       -         17       1       -         3.7 | 112.4       134.9       (17%)       117.8         89.7       111.0       (19%)       95.5         137       143       (5%)       134         0.6       0.4       58%       0.6         73.7       86.0       (14%)       76.8         92.7       111.9       (17%)       97.8         75.0       91.9       (18%)       80.0         106       120       (11%)       107         80.4       96.7       (17%)       84.8         12.2       15.1       (20%)       12.9         0.1       0.1       64%       0.1         64.9       78.3       (17%)       68.5         11.3       11.7       (3%)       10.5         10.6       10.4       2%       9.8         4       8       (44%)       4         2.5       2.6       (3%)       2.4         4.8       11.0       (57%)       7.0         3.3       8.5       (61%)       5.1         9       15       (41%)       12         1.9       4.4       (57%)       2.8         3.7       0.3       -       2.5 </td |  |  |  |



# **Segment Summary – Iron Ore and Steel**

#### **Iron Ore**

|   | Quarter |        |       |        | Full Year |
|---|---------|--------|-------|--------|-----------|
| Production (In million dry metric tonnes, or as stated) | 1QFY25  | 1QFY24 | % YoY | 4QFY24 | FY24      |
| Production of Saleable Ore                              | 1.3     | 1.2    | 6%    | 1.7    | 5.6       |
| Goa   | 0.1     | -      |       | 0.0    | 0.0       |
| Karnataka   | 1.2     | 1.2    | (4%)  | 1.7    | 5.6       |
| Production ('000 tonnes)                                |         |        |       |        |           |
| Pig Iron  | 205     | 213    | (4%)  | 198    | 831       |
| Financials (In ₹ crore, or as stated)                   |         |        |       |        |           |
| Revenue   | 1,320   | 2,038  | (35%) | 2,472  | 9,069     |
| EBITDA  | 183     | 164    | 12%   | 558    | 1,676     |

#### **Steel**

| Due desette (In 1000 to many or or otated) |        | Quarter |       |        |       |  |
|--|--------|---------|-------|--------|-------|--|
| Production (In '000 tonnes, or as stated)  | 1QFY25 | 1QFY24  | % YoY | 4QFY24 | FY24  |  |
| Total Production                           | 356    | 324     | 10%   | 343    | 1386  |  |
| Pig Iron                                   | 58     | 63      | (9%)  | 16     | 203   |  |
| Billet Production                          | 255    | 218     | 17%   | 271    | 997   |  |
| Billet Consumption (inter category adj.)   | (253)  | (214)   | 18%   | (252)  | (967) |  |
| TMT Bar                                    | 137    | 112     | 22%   | 140    | 505   |  |
| Wire Rod                                   | 109    | 96      | 14%   | 105    | 436   |  |
| Ductile Iron Pipes                         | 50     | 49      | 2%    | 62     | 212   |  |
| Financials (In ₹ crore, or as stated)      |        |         |       |        |       |  |
| Revenue                                    | 2,027  | 1,921   | 6%    | 2,009  | 8,300 |  |
| EBITDA                                     | 236    | 15      | -     | (16)   | 225   |  |
| Margin (\$/t)                              | 84     | 6       | -     | (5)    | 19    |  |



# **Segment Summary – Facor and Copper**

#### Copper

| Draduation (In 2000 tannes, or as atotad) | Quarter |        |       |        | Full year |
|---|---------|--------|-------|--------|-----------|
| Production (In '000 tonnes, or as stated) | 1QFY25  | 1QFY24 | % YoY | 4QFY24 | FY24      |
| Copper - Cathodes                         | 20      | 31     | (35%) | 31     | 141       |
| Financials (In ₹ crore, or as stated)     |         |        |       |        |           |
| Revenue                                   | 4,734   | 4,733  | 0%    | 5,015  | 19,730    |
| EBITDA                                    | (57)    | (2)    | -     | (12)   | (69)      |
| Copper LME Price (\$/MT)                  | 9,753   | 8,464  | 15%   | 8,438  | 8,353     |

#### **FACOR**

| Draduction (In 2000 tennes or as stated)  | Quarter |        |       |        | Full Year |
|---|---------|--------|-------|--------|-----------|
| Production (In '000 tonnes, or as stated) | 1QFY25  | 1QFY24 | % YoY | 4QFY24 | FY24      |
| Total Production                          |         |        |       |        |           |
| Ore Production                            | 80      | 76     | 5%    | 80     | 240       |
| Ferrochrome Production                    | 28      | 10     | -     | 27     | 80        |
| Financials (In ₹ crore, or as stated)     |         |        |       |        |           |
| Revenue                                   | 314     | 94     | -     | 295    | 809       |
| EBITDA                                    | 49      | (0)    | -     | 57     | 115       |
| Margin (\$/MT)                            | 223     | (2)    | -     | 245    | 177       |



# **Sales Summary – Zinc and Aluminium**

| Calaa waluuna              | Quarter |        |       |        | Full year |
|----------------------------|---------|--------|-------|--------|-----------|
| Sales volume               | 1QFY25  | 1QFY24 | %YoY  | 4QFY24 | FY24      |
| Zinc-India Sales           |         |        |       |        |           |
| Refined Zinc (kt)          | 211     | 208    | 1%    | 221    | 817       |
| Refined Lead (kt)          | 51      | 50     | 2%    | 53     | 216       |
| Total Zinc-Lead (kt)       | 262     | 259    | 1%    | 274    | 1033      |
| Silver (tonnes)            | 167     | 179    | (7%)  | 189    | 746       |
| Zinc-International Sales   |         |        |       |        |           |
| Zinc Concentrate (MIC)     | 29      | 57     | (49%) | 26     | 170       |
| Total Zinc (Conc)          | 29      | 57     | (49%) | 26     | 170       |
| Lead Concentrate (MIC)     | 6       | 11     | (39%) | 8      | 39        |
| Total Zinc-Lead (kt)       | 36      | 68     | (47%) | 34     | 209       |
| Aluminium Sales            |         |        |       |        |           |
| Value-added products (kt)  | 305     | 247    | 24%   | 292    | 1096      |
| Sales - Ingots (kt)        | 276     | 319    | (13%) | 312    | 1,261     |
| Total Aluminium sales (kt) | 582     | 566    | 3%    | 604    | 2,357     |



# Sales summary – Iron & Steel, FACOR and Power

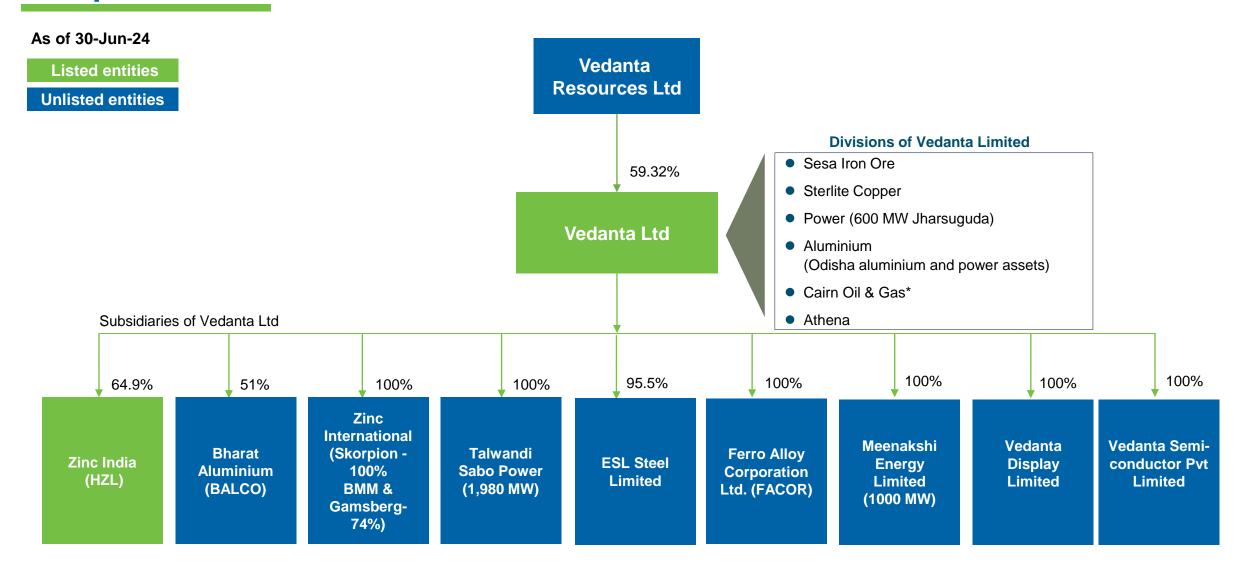
| Calaa waluuma        |        | Quarter |        |       |  |
|----------------------|--------|---------|--------|-------|--|
| Sales volume         | 1QFY25 | 1QFY24  | 4QFY24 | FY24  |  |
| Iron ore sales       |        |         |        |       |  |
| Goa (mn dmt)         | 0.0    | 0.1     | -      | 0.3   |  |
| Karnataka (mn dmt)   | 1.0    | 1.0     | 1.7    | 5.9   |  |
| Total (mn dmt)       | 1.0    | 1.1     | 1.7    | 6.2   |  |
| Pig Iron (kt)        | 180    | 206     | 217    | 836   |  |
|                      |        |         |        |       |  |
| Steel sales (kt)     | 336    | 324     | 355    | 1,394 |  |
| Pig Iron             | 55     | 63      | 17     | 206   |  |
| Billet               | 4      | 4       | 13     | 26    |  |
| TMT Bar              | 124    | 117     | 146    | 513   |  |
| Wire Rod             | 104    | 91      | 117    | 437   |  |
| Ductile Iron Pipes   | 49     | 49      | 61     | 212   |  |
|                      |        |         |        |       |  |
| Facor sales          |        |         |        |       |  |
| Ferrochrome (kt)     | 27     | 9       | 28     | 78    |  |
|                      |        |         |        |       |  |
| Copper-India sales   |        |         |        |       |  |
| Copper Cathodes (kt) | 2      | 3       | 1      | 9     |  |
| Copper Rods (kt)     | 36     | 41      | 49     | 188   |  |

1. Based on Availability

| Sales volume                      |        | Quarter |        | Full year |
|-----------------------------------|--------|---------|--------|-----------|
| Power Sales (mu)                  | 1QFY25 | 1QFY24  | 4QFY24 | FY24      |
| Jharsuguda                        | 825    | 618     | 931    | 2,771     |
| TSPL                              | 2,990  | 2,830   | 2,187  | 10,278    |
| HZL Wind power                    | 108    | 121     | 61     | 394       |
| Total sales                       | 3,924  | 3,569   | 3,179  | 13,443    |
| Power Realizations<br>(₹/kWh)     |        |         |        |           |
| Jharsuguda 600 MW                 | 2.67   | 2.68    | 2.66   | 2.66      |
| TSPL <sup>1</sup>                 | 4.39   | 4.35    | 3.64   | 4.10      |
| HZL Wind power                    | 3.91   | 4.02    | 3.96   | 3.98      |
| Average Realisations <sup>2</sup> | 2.81   | 2.90    | 2.74   | 2.82      |
| Power Costs (₹/kWh)               |        |         |        |           |
| Jharsuguda 600 MW                 | 2.90   | 2.64    | 2.62   | 2.77      |
| TSPL <sup>1</sup>                 | 3.56   | 3.52    | 2.73   | 3.26      |
| HZL Wind power                    | 1.10   | 0.95    | 1.93   | 1.19      |
| Average costs <sup>2</sup>        | 2.69   | 2.36    | 2.58   | 2.57      |
| <b>EBITDA (</b> ₹ crore)          | 282    | 287     | 224    | 971       |
| TSPL PAF                          | 91%    | 90%     | 69%    | 82%       |



# **Group structure**





## Awards and Accolades

# Recognitions towards our commitment to excellence

QCFI: Quality Circle Forum of India





# **Currency and commodity sensitivities**

| Foreign Currency - Impact of ₹1 depreciation in FX Rate |                    |  |  |
|---|--------------------|--|--|
| Currency  | Increase in EBITDA |  |  |
| INR/USD ~ ₹800 crore / year                             |                    |  |  |

| Commodity prices – Impact of a 10% increase in Commodity Prices |                      |                            |  |  |
|---|----------------------|----------------------------|--|--|
| Commodity   | 1QFY25 Average price | Impact on<br>EBITDA (\$mn) |  |  |
| Oil (\$/bbl)  | 85                   | 12                         |  |  |
| Zinc (\$/t)   | 2,833                | 61                         |  |  |
| Aluminium (\$/t)  | 2,520                | 133                        |  |  |
| Lead (\$/t)   | 2,167                | 12                         |  |  |
| Silver (\$/oz)  | 29                   | 16                         |  |  |